





# Activia Properties Inc.

(Securities code: 3279/API)



💽 TLC REIT Management Inc. 📷 🏹 🛉

Financial Results Presentation for the 16th Fiscal Period Ended November 2019 - January 2020

# Index

**1.Management Highlights** 2. Growth Strategy 3.Action1: Early Achievement of Stabilized DPU of ¥10,000 4.Action2: Internal Growth in Offices Properties 5.Action3: Replacement of Retail Tenant 6.Action4: External Growth 7.Finance · Results / Forecasts · ESG 8.Appendix

For the period under review, we attained a steady progress in maximization of unitholder value and continuous growth of DPU·NAV which were matters of high priority with the below strategies set at the beginning of the period

> Pursue Internal Growth particularly in office properties as a DPU growth driver

Support DPU growth speed by External Growth adapted to external environment

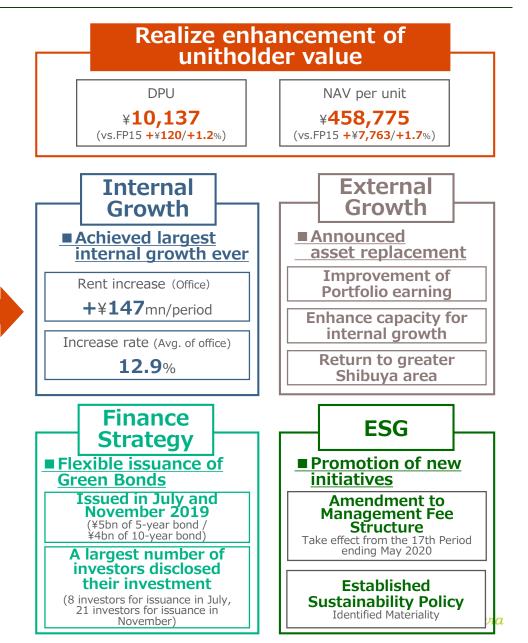


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Select the most appropriate funding method considering DPU and NAV levels as well as market environment, etc.

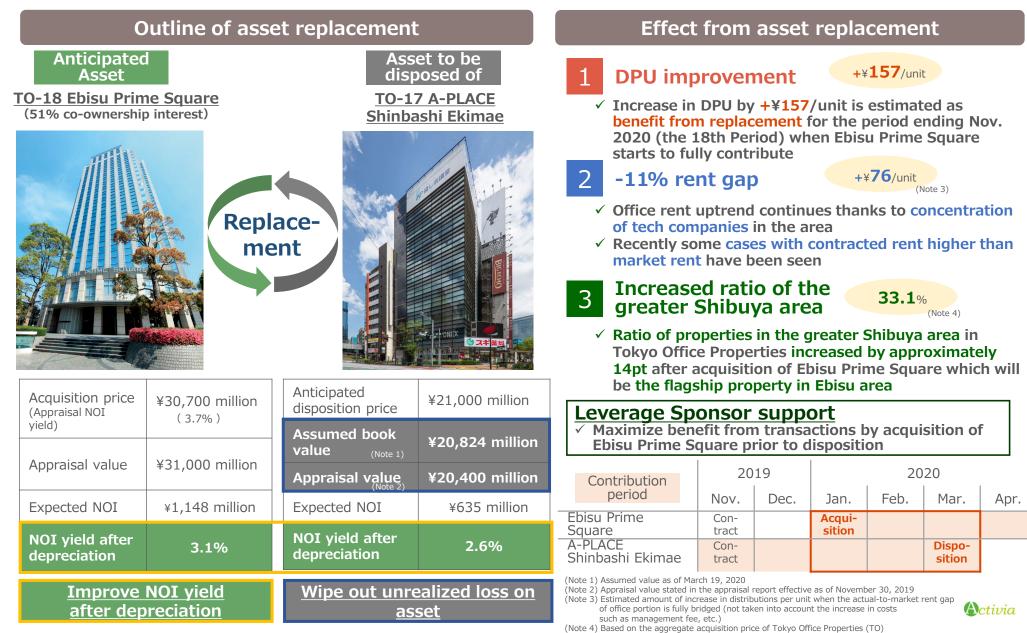


Review management fee structure to strengthen incentives related to maximization of unitholder value



### 1. Management Highlights Asset Replacement Announced on November 29, 2019

~ Acquisition of Ebisu Prime Square and Disposition of A-PLACE Shinbashi Ekimae ~



#### 1. Management Highlights

# Ebisu Prime Square ~ Large Size Office in the Greater Shibuya Area with Growth Potential ~

# **TO-18** Ebisu Prime Square (51% co-ownership)







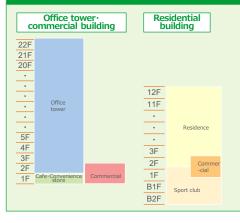
#### **1** Located in Greater Shibuya area

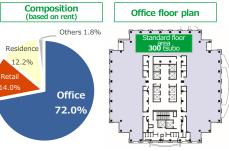
- $\checkmark$ Prime location which is a 6-minute walk from Ebisu Station where enjoys robust office demand from tech compagnies and else
- **2** A rare and visible skyscraper
- A multi-use complex comprised of an office tower as main building and commercial building and residences, extended in approx. 4,000 tsubo

#### 3 Internal growth potential

Rent gap at time of acquisition was -11% and secured capacity for future internal growth

#### Multi-use complex

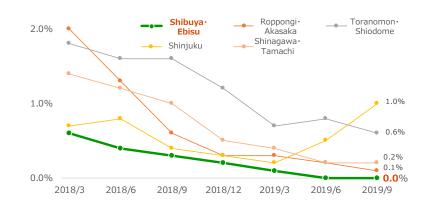




#### Trend in office vacancy in Ebisu area

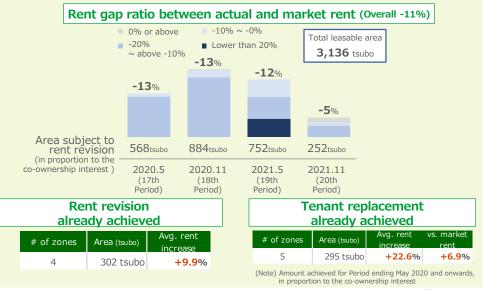
✓ Vacancy in the area **hovering around 0.0% since June 2019** 





#### Growth potential after acquisition

✓ We work for early completion of leasing to **maintain high occupancy** and achievement of internal growth through rent revision and tenant replacement

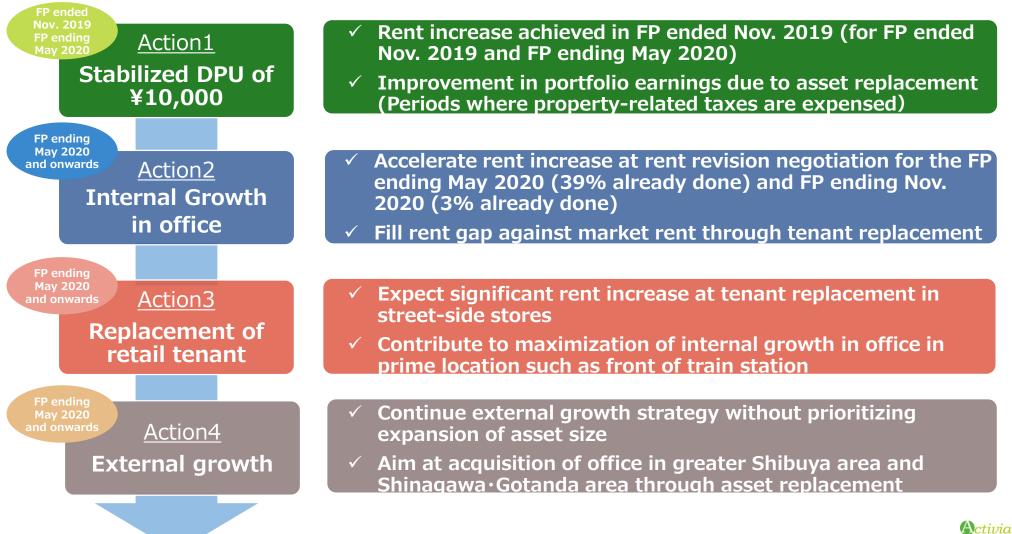




#### 2. Growth Strategy

# Specific Plans to Approach toward Growth ~ From the 16th Period Ended November 2019 Onwards ~

- > Achieve early stabilized DPU of ¥10,000 backed by track record realized in FP ended Nov. 2019
- With principle strategy of achieving internal growth in office with support from external growth internal growth through retail tenant replacement can be expected

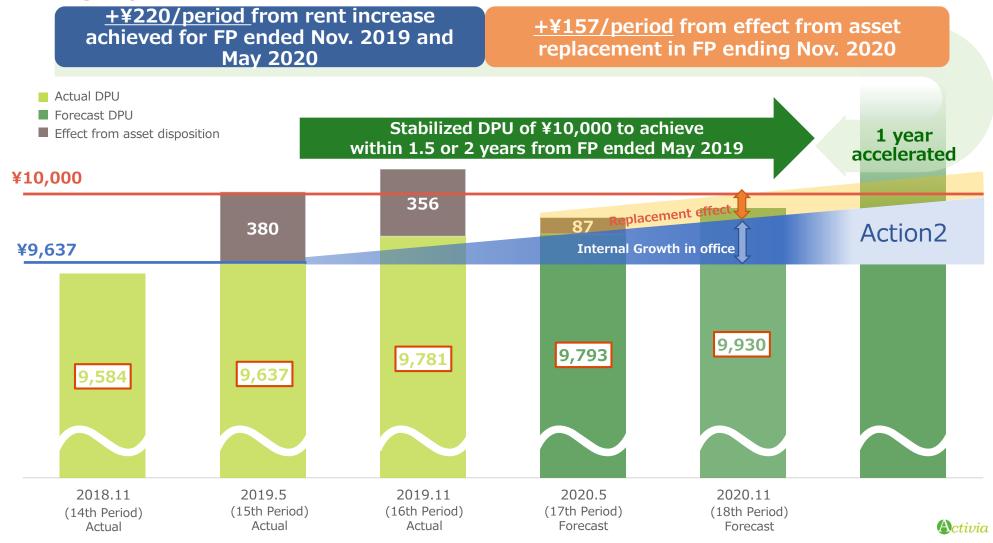


#### 3. Action1: Early Achievement of Stabilized DPU of ¥10,000 Progress Update for Early Achievement of ¥10,000 Stabilized DPU

~ Accelerate Target Timing of Achievement from "Within 2-3 Years" to "Within 1.5-2 Years" ~

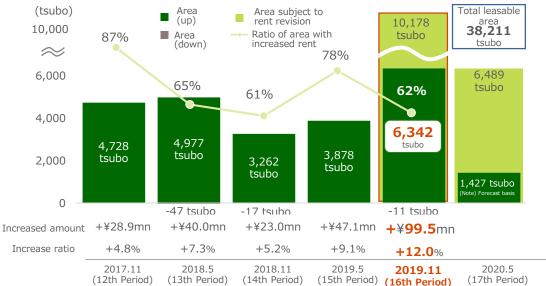
Upward rent revision in office already achieved for 16th FP ended Nov. 2019 and onward and replacement effect from Ebisu Prime Square to A-PLACE Shinbashi Ekimae enable to accelerate target timing of achievement of stabilized DPU of ¥10,000 to 18th FP ending Nov. 2020 or 19th FP ending May 2021

7



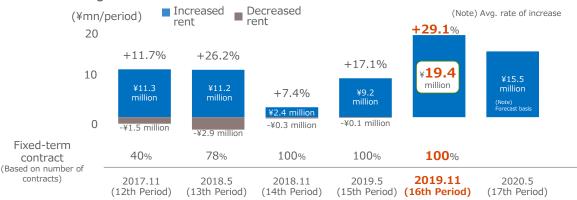


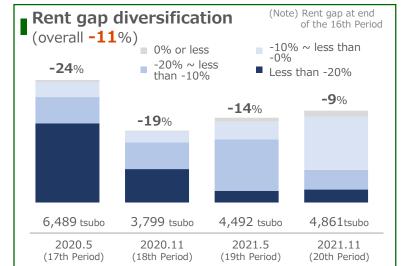
- 1. Rent revision status (on leased area basis)
  - Underlying uptrend continues and capacity for internal growth has been secured for the 17th period ending May 2020 and onwards where there is a large gap against market rent
  - Marked largest increase ever in rent amount and in area in the 16th Period ended Nov. 2019 with approx. 90% of tenants excl. some significant tenants



#### 2. Tenant replacement status (on contracted rent basis)

 Aim to conclude contracts with higher rents than market taking advantage of favorable market environment



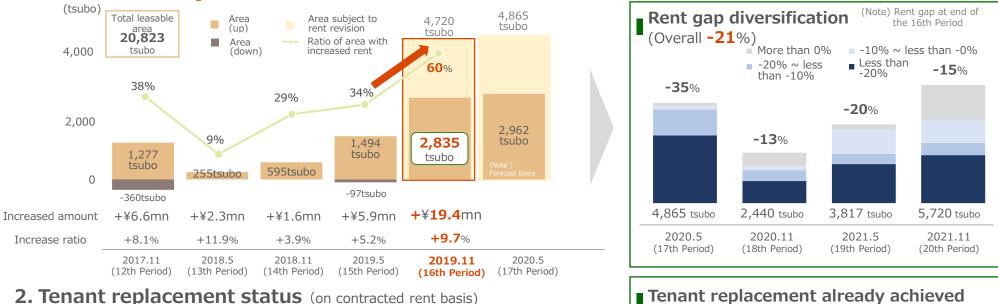


# Tenant replacement already achieved

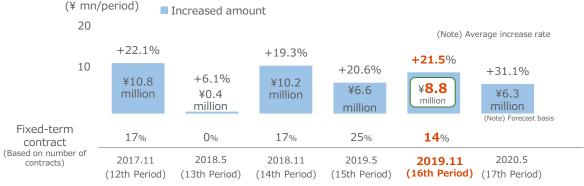
- (	For the 16th 8	k 17th Periods	)				
	# of properties	Area	vs. market rent	Ave. contract period			
	5 (7 zones)	792 tsubo	<b>+9.6</b> %	+3.8 years			
	<ul> <li>Concluded mainly fixed-term lease contracts and secured future opportunities for upside</li> <li>For zones with rents higher than market, long-term contracts are concluded in order to enjoy high earnings for long term</li> <li>Notable examples of leased zones</li> </ul>						
A-PLACE Ebisu Minami (1 zone in 94 tsubo) A-PLACE Shibuya Konnoh (3 zones in 300 tsubo) Ebisu Prime Square							
(	2 zones in 78 ts	ubo) (Note) In	ر proportion to co-owne	rship interest held by API			

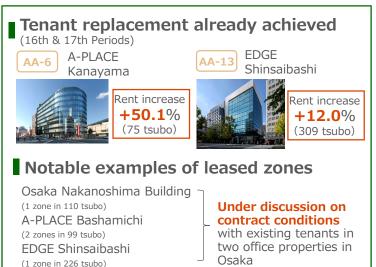
#### 4. Action2: Internal Growth in Office Properties Status of Rent Revision and Tenant Replacement in Activia Account Properties AA office ~ Offices in Activia Account Properties on Track to Enjoy Rent Uptrend ~ (on acquisition price basis)

- 1. Rent revision status (on leased area basis)
  - Largely increased rent increase achieved mainly in office in Osaka and we will continue to work on upward rent revision backed by significant rent gap against market rent
  - ✓ Recorded Marked largest increase ever in rent amount and in area in Period ended Nov. 2019



 High increase rate continued at almost same level as in Tokyo Office Properties since the 12th Period



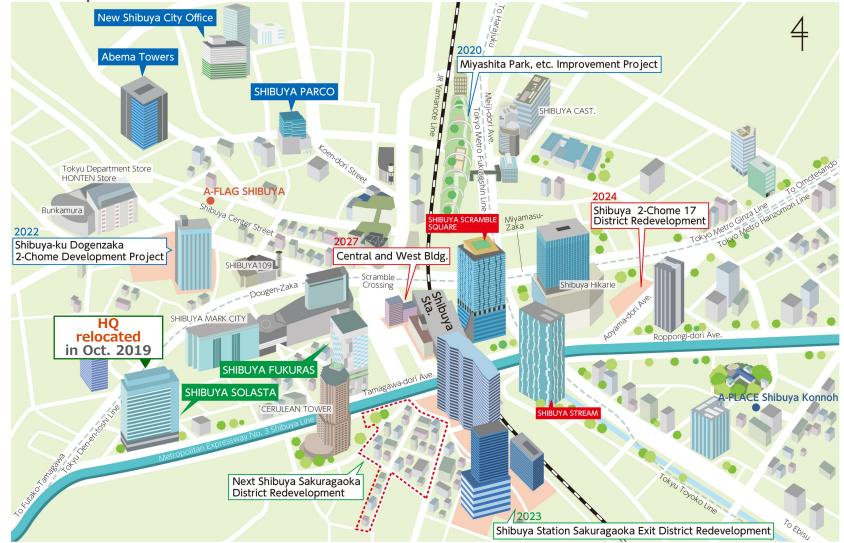


9

### 4. Action2: Internal Growth in Office Properties Development Status of Shibuya Station, Center of the Greater Shibuya Area

~ 2019: A Year Reaching Milestone ~

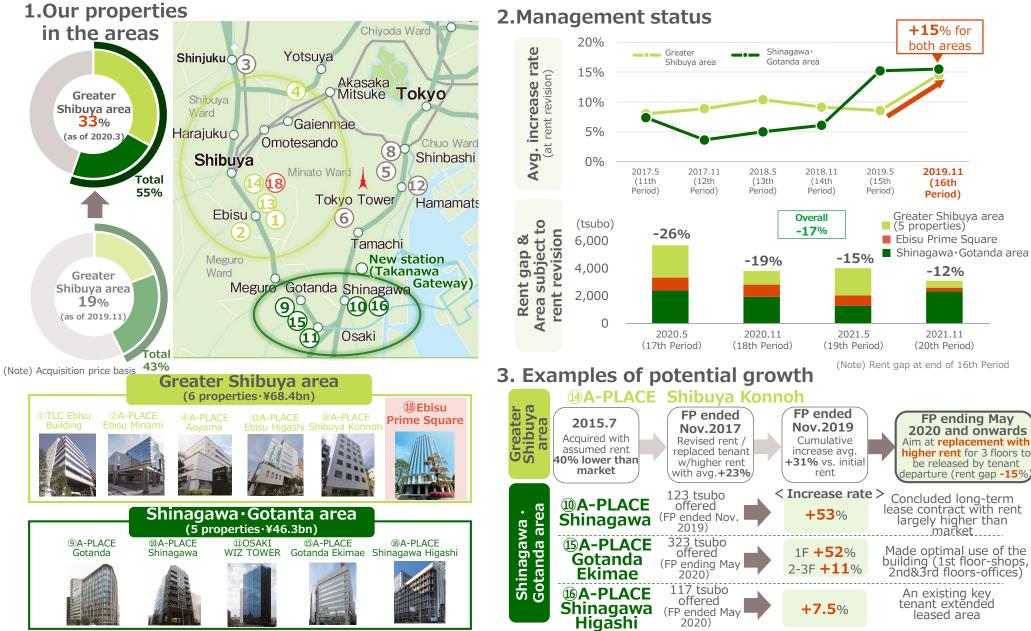
- Redevelopment around Shibuya Station starting with Shibuya Scramble Square opened in Nov. 2019 followed by SHIIBUYA PARCO and SHIBUYA FUKURAS
- With several large projects ahead in 2020 onwards, further enhancement of charm is expected to become the most wanted city to visit in Japan



10

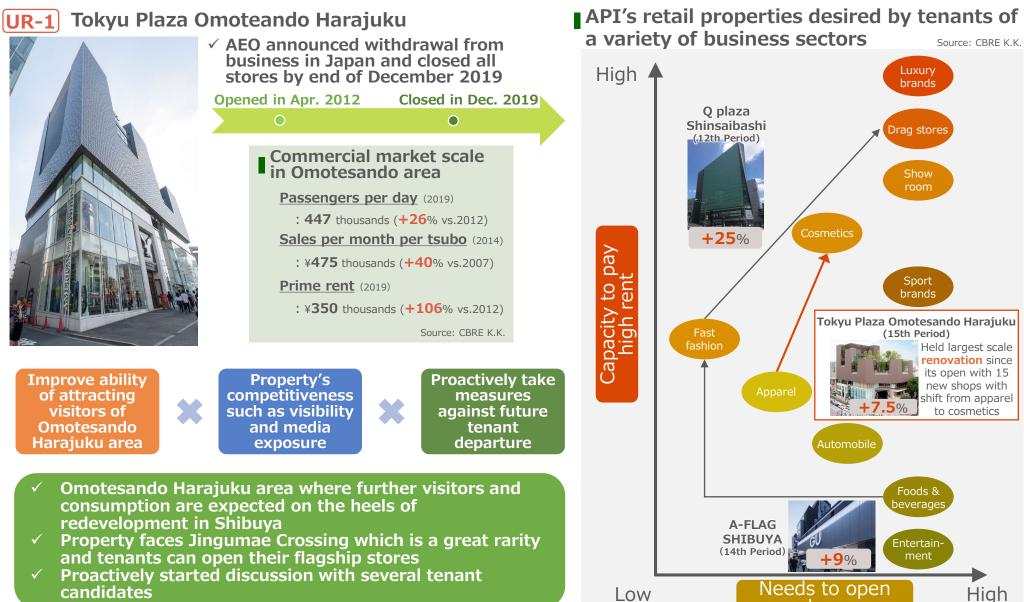
### 4. Action2: Internal Growth in Office Properties Greater Shibuya Area and Shinagawa • Gotanda Area

 $\sim$  Internal Growth Gradually Gaining Momentum  $\sim$ 



### 5. Action3: Tenant Replacement in Retail Properties Competitivity of Retail Properties in Prime Location

~ Countermeasures after Leaving of American Eagle Outfitters ~



shops

### 5. Action3: Tenant Replacement in Retail Properties API's Portfolio Advancing Integration of Retail and Office

- ~ Effect from Rigorous Investment Focusing on Location ~
- 1.Utilization of Sponsor support and Asset Manager's expertise

Urban retail properties



#### Utilize expertise in management of Tokyu Fudosan Holdings Group

✓ Flexible leasing and solid tenant relation established through various type of development and management experiences

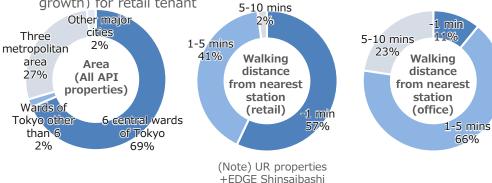
### Management enabled by a REIT of diversified assets

### (Retail x Office)

- Management capability engaged by employees expertise in development and management of retail and office properties in Tokyu Land Corporation and other members with abundant experience in development and management in retail properties
- 2.Competitivity of retail properties in greater Shibuya area and office properties facing train station or in other prime location

#### Portfolio focusing on location and quality

- Integration of retail and office progressing in the greater Shibuya area and Shinsaibashi
- Zones facing street of office properties in prime location such as in front of train station are capable of rent higher than market rent (internal growth) for retail tenant



# **3.Needs for API's properties flexibly supported by profit-earning opportunities**







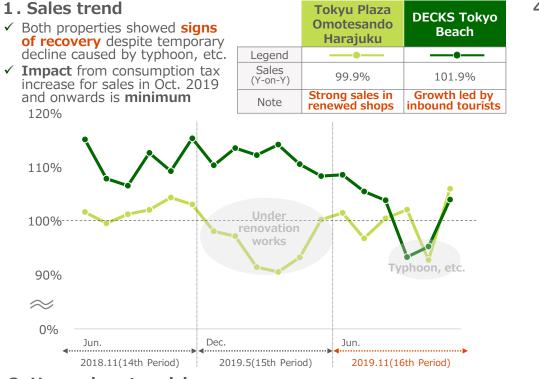
# Leasing of retail zone in office in front of train station and other prime location



## Properties of which future upside expected



# Management Status of Retail Properties ~ Continued Solid Management ~



**UR-15** 

**UR-2** 

#### 2. Upward rent revision. Replacement w/ higher rent already achieved (16th & 17th Periods)

✓ Steadily achieved rent increase mainly in UR properties Increase Rent increase Area rate 1,245tsubo +¥2.0mn/period +1.4% Upward revision Tenant replacement 191tsubo +¥2.1mn/period +10.5%1,436tsubo +¥4.1mn/period Total +2.6% Upward revision A-FLAG examples **UR-13** DAIKANYAMA WEST Increase Achieved first rate upward rent +6.3% revision in 2017.1 after acquisition (780 tsubo)

3. Major international events Rugby World Cup<sup>™</sup> Japan 2019

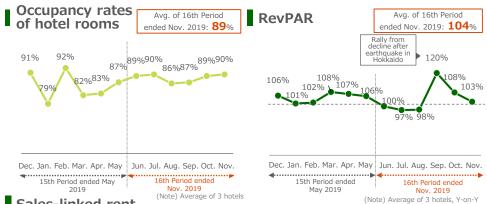
> DFCKS Tokvo Beach Organized **public** screenings on Seaside deck

Tokyu Plaza Akasaka A beer festival coorganized by four restaurants recorded +112% sales Y-on-Y

4. Management status of hotels

### Overview of hotels

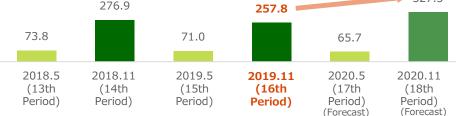




#### Sales-linked rent

✓ Revenue increase is expected for the 18th Period owing to rally from decline caused by natural disasters and **further inbound tourists**, etc. Even period : Tokyu Plaza Akasaka, A-FLAG SAPPORO





 $\sim$  Rigorous Investment and Asset Disposition upon Respective Decision  $\sim$ 

- Asset replacement to be continuously examined with consideration of DPU level from following perspectives: ①Profitability ②Building age ③Competitivity
- Aim at acquisition of office in greater Shibuya area and Shinagawa Gotanda area from point of view of growth potential

# 1 Profitability

 Properties with relatively low yield and limited upside potential

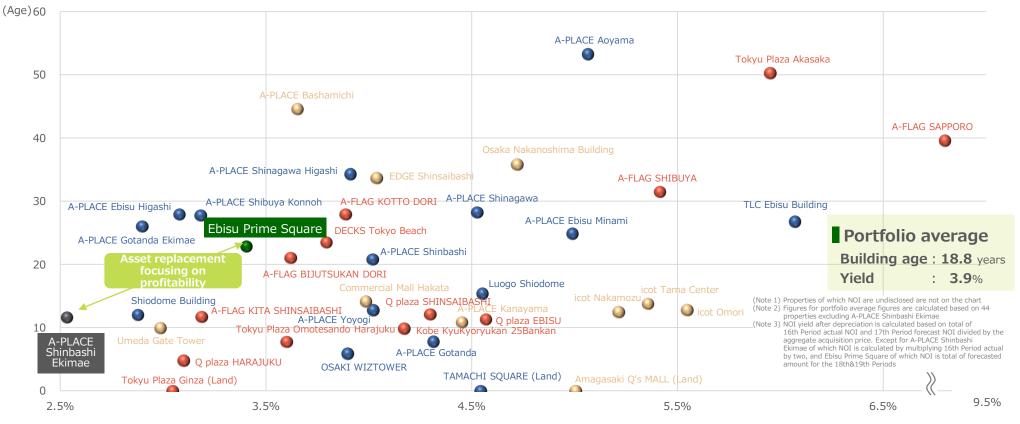
# ② Building age

Properties which will require large amount of fund for repair cost and capital expenditure, etc.

# **3** Competitivity

 Properties with **potential risk** of significant rent decrease and vacancy for long term

### Distribution chart of building age and NOI yield after depreciation





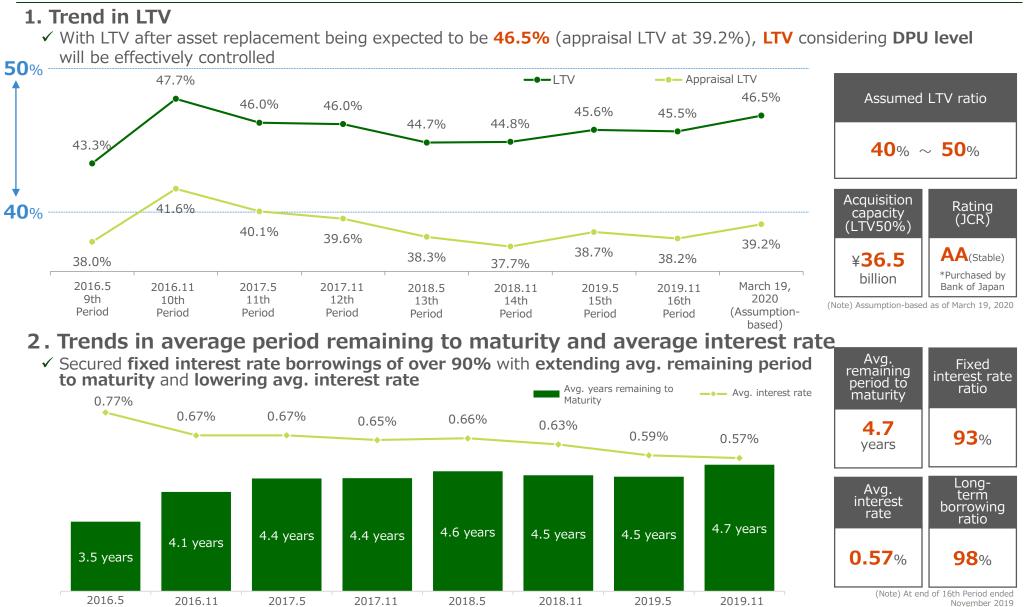
9th

Period

10th

Period

## LTV Management Responding to External Growth Strategy and Continual Reduction of Debt Cost



15th

Period

16th

Period

14th

Period

12th

Period

13th

Period

11th

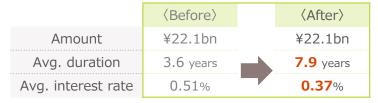
Period

Activia

# Solid Financial Formation ~ Diversified Lender Formation and Well-balanced Maturity Ladder ~



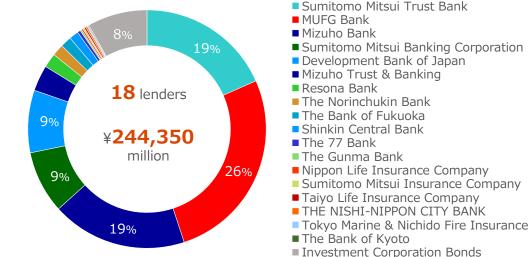
### Refinance results (FP ended Nov. 2019)



# Key index after asset replacement (As of March 19, 2020)

LTV	Avg. interest rate	Fixed-rate interest	
<b>46.5</b> %	0.56%	90%	(Note) Assumed figures as of January 17, 2020

# 2. List of lenders



### 3. Maturity ladder

#### Diversified maturity periods paying attention to refinancing as well as leveled outstanding debt and average interest rate at each period



(Note) As of March 19, 2020 (plan)

# Financial Results: Statement of Income ~ 16th Period Ended November 2019 ~

- Both revenue and profit increased from previous period due to full operation of three properties acquired in 2019 and increase in sales-linked rent at hotels and rent in existing properties
- Both revenue and profit exceeded from previous forecast for the period under review, owing to rent increase in existing properties and lowered interest rates

Previous forecast for Difference						(In millions of yer	
	Result of Period ended Nov. 2019	Result of Period ended May 2019		Difference from Result of Period ended May 2019	Period ended Nov. 2019	Difference	e from previous forecast for Period ended Nov. 2019
Rent and common service fees	13,650	13,072	578	Full operation +301, Sales-linked rents at hotels +187,	13,634	15	Revised rent +27, Tenant replacement -5, etc.
Parking lot fees and usages fees for warehouse	412	400	12	Existing properties +155 (Tenant replacement +45, Rent review +90, etc.), AF AKASAKA -65	412	0	isplacement of etc.
Utility charge reimbursement	1,045	921	123		1,073	-28	
Other revenue	90	108		Existing properties -10 (Termination of cancellation penalty benefit -16)	72	18	Cancellation penalty +6
Total leasing business revenue	15,199	14,502		Existing properties +457, Full operation +318, AF AKASAKA -78	15,193	6	
Gain on sales of real estate properties	343	341	2		343	-0	
Operating revenue	15,542	14,843	699		15,536	6	
Management operation expenses	1,252	1,235	16	Existing properties +8 (Construction management fee +8)	1,242	10	Leasing compensation +11, etc.
Utilities expenses	1,011	940	71		1,079	-67	
Tax and public dues	1,087	998	89	Existing properties +92 (Property-related taxes for 2 properties acquired in 2018, etc.)	1,087	0	
Repair & maintenance expenses	436	189	246		340	96	Additional works, works brought forward, etc. +87
Other expenses related leasing business	376	310	66		384	-7	
Total expenses related to leasing business	4,165	3,674	490		4,134	31	
NOI (excl. gain on sales)	11,034	10,827	206	Full operation +255, Existing properties +9, AF Akasaka -58	11,058	-24	
Depreciation, etc.	1,298	1,298	0		1,303	-4	
NOI after depreciations (excl. gain on sales)	9,735	9,528	206		9,755	-19	
Profit (loss) from real estate leasing business (inclu. gain on sales)	10,078	9,869	208		10,098	-19	
General administrative expenses	1,398	1,270	127	Management fee +122, etc.	1,403	-5	
Operating profit	8,680	8,599	80		8,694	-14	
Total non-operating expenses	863	873	-10	PO cost -26, Interest payment +14	966	-103	Interest payment -108
Ordinary profit	7,818	7,726	91		7,727	90	
Profit	7,817	7,725	91		7,726	91	

DPU	¥10,137	¥10,017	¥120		¥10,018	¥119	
(Note 1) Full operation refer to the contribution par full operation of following three properties: Tokyu Plaza Ginza (Land) O plaza HARA11/KLL and EDGE Shinsaibashi							

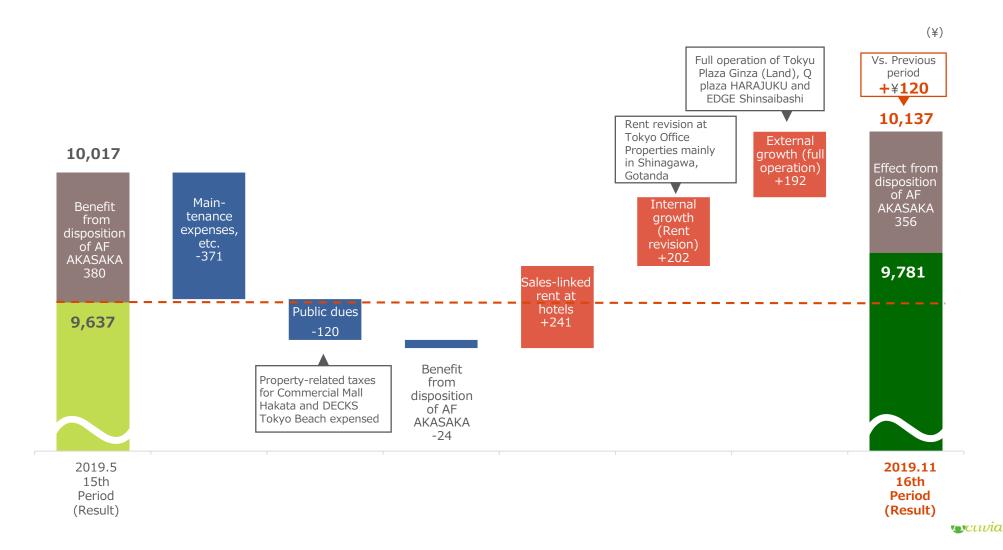
(Note 1) Full operation refer to the contribution par full operation or following three properties; Tokyu Plaza Ginza (Land), Q plaza HARAUUKU, and EUGE Sninsaib

(Note 2) AF AKASAKA refers to A-FLAG AKASAKA, in which remained 50% co-ownership interest was disposed of on June 3, 2019 (the 16th Period)

(Note 3) Existing properties refer to the total amount of the 41 properties other than the above-mentionned four

### DPU Summary ~ the 16th Period Ended November 2019 ~

- DPU for the FP under review are ¥10,137, up ¥120 from the previous period owing to increase in earnings from sales-linked rent at hotels and internal growth absorbing increase in cost such as maintenance and public dues
- > ¥9,781 on stabilized basis excluding benefit from disposition of A-FLAG AKAKSAKA, **¥144 up from previous period**



# Financial Forecasts ~ the 17th Period Ending May 2020 and the 18th Period Ending Nov. 2020 ~

- Revenue for the FP ending May 2020 are forecasted to increase from previous period owing to asset replacement and rent increase achieved in existing properties, etc.
- Both revenue and profit for the FP ending Nov. 2020 are forecasted to increase due to asset replacement and rent increase in existing properties which absorb increase in cost such as public dues and maintenance expenses, etc.

	Forecast for Period ending May 2020	Results of Period ended Nov. 2019	D	ifference from Result of Period ended Nov. 2019	Forecast for Period ending Nov. 2020	Differ	rence from Forecast for Period ending May 2020
Rent and common service fees	13,974	13,650	323	Asset replacement +398, Hotels -192,	14,174	200	Hotels +262, Asset replacement -84,
Parking lot fees and usage fees for warehouse	418	412	5	Existing properties +118 (Tenant replacement +40, Upward revision +99, etc.)	434	16	Existing properties +22 (Tenant replacement +12, Upward revision +23, etc.)
Utility charge reimbursement	990	1,045	-55		1,130	140	
Other revenue	87	90	-3		82	-4	
Total leasing business revenue	15,470	15,199	270	Asset replacement +490, Existing properties -219	15,822	352	Existing properties +417, Asset replacement -65
Gain on sales of real estate properties	158	343	-184	AF AKASAKA -343, AP Shinbashi Ekimae +158	0	-158	AP Shinbashi Ekimae -158
Operating revenue	15,628	15,542	85		15,822	194	
Management operation expenses	1,286	1,252	34	Asset replacement +49	1,286	-0	
Utilities expenses	998	1,011	-13		1,171	173	
Tax and public dues	1,110	1,087	22	Asset replacement +17	1,270	160	Existing properties +215 (Property-related taxes for 3 properties acquired in 2019), Asset
Repair & maintenance expenses	337	436	-98		446	108	replacement -55
Other expenses related rent business	618	376	241	Asset replacement +251	349	-269	Asset replacement -232
Expenses related to rent business	4,351	4,165	185		4,523	172	
NOI (excl. gain on sales)	11,118	11,034	84	Asset replacement +66, Existing properties +18	11,298	180	Asset replacement +183
Depreciation, etc.	1,335	1,298	36		1,334	-0	
NOI after depreciations (excl. gain on sales)	9,783	9,735	48		9,964	180	
Profit (loss) from real estate leasing business (incl. gain on sales)	9,941	10,078	-136		9,964	22	
General administrative expenses	1,351	1,398	-46	Management fee -109, Tax and public dues +52	1,296		Taxes and public dues -66
Operating profit	8,590	8,680	-89		8,667	77	
Non-operating expenses	968	863		Interest payment +103	1,008		Interest payment +38
Ordinary profit	7,621	7,818	-197		7,659	38	
Profit	7,620	7,817	-197		7,658	38	

 DPU
 ¥9,880
 ¥10,137
 ¥-257
 ¥9,930
 ¥50

 (Note 1) Figures for Arest replacement reflect acquisition of Figure Square and disaction of A NAE Shiphashi Figures
 ¥9,930
 ¥50

(Note 1) Figures for Asset replacement reflect acquistion of Ebisu Prime Square and disposition of A-PLACE Shinbashi Ekimae

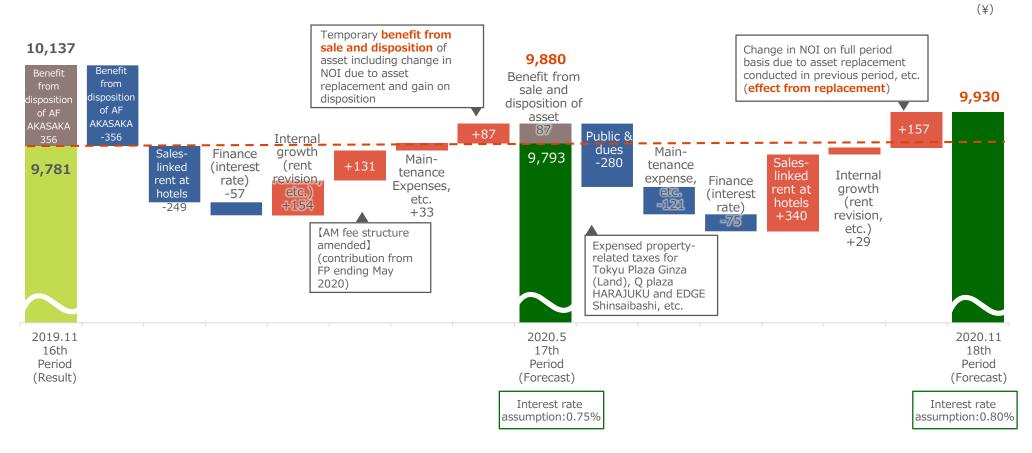
(Note 2) AF AKASAKA refers to A-FLAG AKASAKA, in which remained 50% co-ownership interest was disposed on June 3, 2019 (the 16th Period)

(Note 3) Existing properties refer to the total 43 existing properties other than the above-mentionned three

(in millions of ven)

### DPU Summary ~ 17th Period Ending May 2020 and 18th Period Ending November 2020 ~

- Stabilized DPU forecasted to be ¥9,793 for the FP ending May 2020, slightly up from previous period, owing to cost control measures such as increased rent revenue by internal growth, amended AM fee structure and maintenance fee adjustment which cover the impact from lopsidedly-generated revenue from sales-linked rent at hotel
- Stabilized DPU forecasted to be ¥9,930 for the FP ending Nov. 2020, up ¥137 from previous period where sales-linked rent at hotels and benefit from asset replacement absorb increased cost such as public
- > Aim to achieve stabilized DPU of ¥10,000 through management focusing on stable and continuous growth



Activia

**1.** Balance sheet (vs. previous FP)

# Financial Results: Balance Sheet ~ the 16th Period Ended November 2019 ~

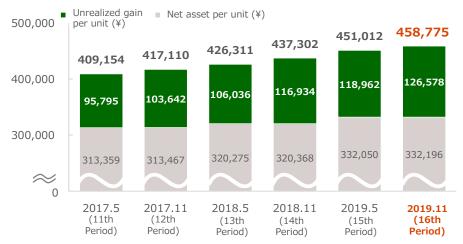
(in millions of yop)

- Total assets at end of FP were ¥515.5bn, remaining at same level as at end of precedent FP as no significant change in portfolio such as asset acquisition and disposition
- NAV per unit stood at ¥458,775, up ¥7,763 from previous FP, and unrealized gain grew to ¥97.6bn, up ¥5.9bn from previous FP owing to decrease in cap rate and improved NOI

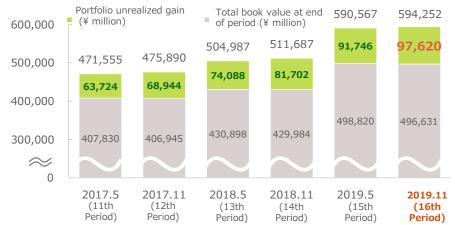
Bulance Sheet (15) previo		(111111	nons or yen)
	15th Period (2019/5)	16th Period (2019/11)	Change
Assets			
Current assets	14,181	17,351	+3,170
Cash and depositis, etc.	12,800	16,185	+3,385
Other	1,381	1,166	-215
Non-current assets	500,177	498,129	-2,048
Total property, plant and equipment	489,728	487,576	-2,151
Total intangible assets	9,094	9,056	-37
Other	1,355	1,495	+140
Total assets	514,359	515,480	68,894

Liabilities			
Interest-bearing debts	234,350	234,350	0
Short-term borrowings	14,000	6,000	-9,000
Current portion of investment corporation bonds	6,000	6,000	0
Current portion of long-term borrowings	20,400	7,300	-13,100
Investment corporation bonds	8,000	17,000	+9,000
Long-term borrowings	185,950	199,050	+13,100
Leasehold and guarantee deposits, etc.	23,923	24,932	+1,009
Total liabilities	258,273	259,282	+1,009
Net assets			
Unitholders' equity	248,370	248,370	0
Surplus	7,714	7,827	+112
Total net assets	256,085	256,198	+112
Total liabilities and net assets	514,359	515,480	+1,121

#### 2. Trend in NAV per unit



#### 3. Unrealized gain in portfolio





# Initiatives for ESG ~ Governance ~

# 1. Amendment to Asset Management Fee Structure

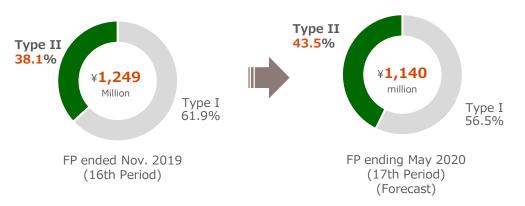
- Amendment to asset management fee structure with aim to enhance unitholder value approved at the 5th unitholder meeting held in Aug.2019
- Strengthen incentive to maximize unitholder value by lowering AM fee type I (asset based) and (DPU/NOI based)

	e type I based)		e type II NOI based)
<before> Total assets at end of the preceding FP × 0.3% (Up to 0.4%)</before>	<after> Total assets at end of the preceding FP</after>	<before> DPU x NOI x 0.00020% (Up to 0.00020%)</before>	<after> DPU</after>

(Note 1) New rate for management fees are scheduled to take effect from Period ending May 2020

(Note 2) No change for total AM fee of type I and type II (up to total assets at each FP  $\times$  0.5%)

## Simulated change in ratio of management fees



# 2. Identification of Materiality

✓ Identified Materiality (core issues) which API should deal with based on principles of SDGs



✓ Work to contribute to SDGs through addressing Materiality

	Materiality	Related SDGs
E	Reducing environmental impact	7
	Human capital development as a group of professionals	3 second 
S	Contribution to the local community	
	Health and well-being of tenants	
	Supplier engagement	11 BARKINAR 12 36588
G	Management framework corresponding to multifaceted social demand towards sustainable society	12 7648 76988 CO

# 3.Sustainability information disclosure ·GRI

 Disclosure of information on our sustainability initiatives is prepared with reference to GRI (Global Reporting Initiative) reporting standards



Activia

# Initiatives for ESG ~ Environment ~



#### 1 property

3. Examples of works for environmental performance improvement

TO-8

**UR-8** 



Renewed to environmental-friendly escalators (Microprocessor controlled) and reduced power consumption by **20**%

**A-FLAG SAPPORO** 

+



A-PLACE Shinbashi

 ✓ Replaced to energysaving glass which helps to reduced airconditioning load on the facility by 7%

## 2. Green Bonds

- ✓ Issued API's first Green bonds in July 2019 (¥5 billion)
- ✓ Secondly issued Green bonds of ¥4 billion in November same year and obtained consent from 21 investors to disclose their investments, far more than previous issuance

	Issue amount	Interest rate	Offering date	Redemption date
<b>First</b> Issuance	¥5 billion	0.220%	July 2019	July 2024
<b>Second</b> Issuance	¥4 billion	0.530%	November 2019	November 2029

#### Investors agreed to disclose their investment to API's second Green Bonds

<ul> <li>ADACHISEIWA SHINKIN BANK</li> <li>ASAHIKAWA SHINKIN BANK</li> <li>Credit Guarantee Corporation of Osaka</li> <li>ECHIZEN SHINKIN BANK</li> <li>Fuji Shinkin Bank</li> <li>GUNMAMIRAI Shinkumi Bank</li> <li>Hyogo Shinkin Bank</li> <li>KANONJI SHINKIN BANK</li> <li>KIRYU SHINKIN BANK</li> <li>Nishi-Chugoku Shinkin Bank</li> <li>NISHIHYOGO SHINKIN BANK</li> </ul>	<ul> <li>ODAWARA DAIICHI SHINYOUKUMIAI</li> <li>OITA-KEN CREDIT COOPERATIVE</li> <li>Sawayaka Shinkin Bank</li> <li>Shigaken Shinyoukumiai</li> <li>The Hanno-Shinkin Bank</li> <li>The TAKAMATSU SHINKIN BANK</li> <li>Tokushima Shinkin Bank</li> <li>Tono Shinkin Bank</li> <li>TSURU SHINKUMI</li> </ul>
<ul> <li>NORTH PACIFIC BANK, LTD.</li> </ul>	



#### Osaka Nakanoshima Building



- ✓ Installed water-saving urinals and toilets and reduced water consumption of urinals by 66% and toilets by 47%
- ✓ New elevator system saved energy consumption by 22%



# Initiatives for ESG ~ Social ~

# **1.** Initiatives at properties

#### Tokyu Plaza UR-1

- **Omotesando Harajuku**
- ✓ Continually offered farming experiences to local nursery school kids in "Omohara Forest"
- ✓ Continued to organize harvest festivals and reinforce relationship with local community



### **TO-12**

## **Shiodome Building**

- ✓ **Utilize open space** in the property for HAMASITE summer festival, a traditional event in the area
- ✓ Joined by area's residents, workers and other stakeholders such as PM and BM companies which contributes to enhance local community



#### **DECKS Tokyo** UR-15 Beach

- ✓ **Created a playground** for kids to offer parents coming from Japan and oversea a space free from anxiety
- ✓ Installed **furniture and green** in Seaside Deck and propose to area visitors a refreshing space



#### TO-18 **Ebisu Prime Square**

- ✓ Farming experience on the terrace of the commercial building offered to local workers and others
- ✓ Foster community in area



# 2. Initiatives at the Asset Manager

# Number of employees with related qualifications Work style reform

Registered real estate notary	80 pers.
ARES Real Estate securization master	54 pers.
Certified Building Administrator	23 pers.
Real estate appraisers	7 pers.
	of June 30, 2019

# Measures in line with

Employment	+15 pers. (vs. FY2017)
Turnover	0% (FY2018 result)
Employment of women	41%
Workers with reduced or shifted schedule for childcare	2 pers.
(Note) As o	f April 30, 2019

### ESG learning seminar

- for employees and outside stakeholders
- ✓ Organize ESG lectures by outside experts to heighten employees' consciousness to ESG
- ✓ Aim to enhance contribution to ESG in PM operations by offering seminars jointly organized for AM and PM companies



### Local cleanup campaign

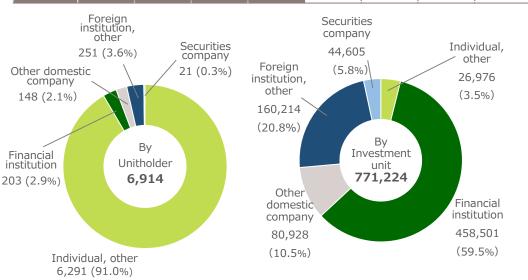
- ✓ Periodically participate in cleanup activities organized by an authorized NPO "Green Bird" established in Omotesando Haraiuku in 2002
- ✓ Activate community through events such as picking up litters together with residents and workers in Shibuya area



# Distribution of Unitholders ~ At End of the 16th Period Ended November 2019 ~

#### 1. Distribution of Unitholders by # of Unitholders and # of Units

	End of	Nov. 2019	(the 16th I	Period)	End of	May 2019	(the 15th F	Period)
	# of unit- holders	Ratio	# of units	Ratio	# of unit- holders	Ratio	# of units	Ratio
Individual, other	6,291	91.0%	26,976	3.5%	7,032	91.6%	30,192	3.9%
Financial institution	203	2.9%	458,501	59.5%	208	2.7%	456,335	59.2%
Other domestic company	148	2.1%	80,928	10.5%	164	2.1%	80,869	10.5%
Foreign institution, other	251	3.6%	160,214	20.8%	258	3.4%	177,665	23.0%
Securities company	21	0.3%	44,605	5.8%	18	0.2%	26,163	3.4%
Total	6,914	100.0%	771,224	100.0%	7,680	100.0%	771,224	100.0%



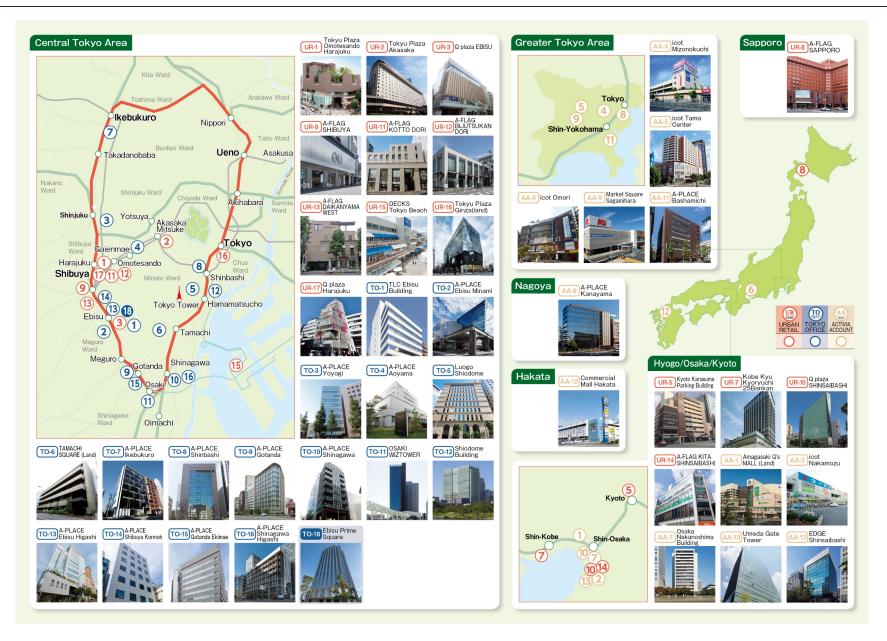
#### 2. Top 10 Unitholders

Name	Investment units	Ratio (%)
1. Japan Trustee Services Bank, Ltd. (Trust accounts)	148,037	19.2%
2. The Master Trust Bank of Japan, Ltd. (Trust accounts)	133,353	17.3%
3. Tokyu Land Corporation	73,425	9.5%
The Nomura Trust and Banking Co,. Ltd 4. (Investment accounts)	30,697	4.0%
5. (Securities investment trust accounts)	25,535	3.3%
6. SSBTC CLIENT OMNIBUS ACCOUNT	18,280	2.4%
7. Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.	13,941	1.8%
8. Mizuho Trust & Banking Co., Ltd.	13,210	1.7%
9. JPMorgan Securities Japan Co., Ltd.	9,087	1.2%
10. State Street Bank West Client Treaty 505234	8,001	1.0%
Total	473,566	61.4%

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# Appendix

# Portfolio Map



# Portfolio ~ Urban Retail Properties (1/2) ~

Property name	Tokyu Plaza Omotesando Harajuku <sub>(Note 1)</sub>	Tokyu Plaza Akasaka (Note 1)	Q plaza EBISU	Kyoto Karasuma Parking Building	Kobe Kyu Kyoryuchi 25Bankan	A-FLAG SAPPORO
Location	Jingu-mae, Shibuya-ku, Tokyo	Nagatacho, Chiyoda-ku, Tokyo	Ebisu, Shibuya-ku, Tokyo	Moto Honenji-cho, Nakagyo-ku, Kyoto	Kyomachi, Chuo-ku, Kobe, Hyogo	Minami-Yonjo-Nishi, Chuo-ku, Sapporo, Hokkaido
Access	A 1-minute walk from Tokyo Metro Chiyoda Line, etc. "Meiji Jingumae (Harajuku)" Station	A 1-minute walk from Tokyo Metro Ginza Line, etc. "Akasaka-mitsuke" Station / A 1-minute walk from Tokyo Metro Yurakucho Line, etc. "Nagatacho" Station	A 1-minute walk from JR Yamanote Line, etc., Tokyo Metro Hibiya Line "Ebisu" Station	A 1-minute walk from Hankyu Kyoto Line "Karasuma" Station A 1-minute walk from subway Karasuma Line "Shijo" Station	A 5-minute walk from Kobe subway Kaigan Line "Kyu Kyoryuchi, Daimarumae" Station A 9-minute walk from JR Tokaido Line, Hankyu Kobe Line, etc. "Sannomiya" Station	A 2-minute walk from Sapporo subway Nanboku Line "Susukino" Station / A 8-minute walk from Sapporo subway Toho Line "Hosui-susukino" Station
Construction date (Note 2)	March 2012	September 1969	August 2008	July 2006	January 2010	May 1980
Number of floors	7 floors above / 2 floors underground	14 floors above / 3 floors underground	6 floors above / 1 floor underground	9 floors above / 1 floor underground	18 floors above / 3 floors underground	12 floors above / 1 floor underground
Total leasable area (Note 3)	4,918.44m <sup>2</sup>	16,609.75m <sup>2</sup>	4,024.88m <sup>2</sup>	21,616.04m <sup>2</sup>	19,653.90m	21,229.16m
Key tenant (Note 3)	Baroque Japan Limited	Tokyu Hotels Co., Ltd.	Tokyu Sports Oasis Inc.	Times24 Co., Ltd.	Plan Do See Inc.	Tokyu Hotels Co., Ltd.
Number of tenants (Note 3)	35	95	4	2	7	16
Property name	A-FLAG SHIBUYA	Q plaza SHINSAIBASHI	A-FLAG KOTTO DORI	A-FLAG BIJUTSUKAN DORI	A-FLAG DAIKANYAMA WEST	A-FLAG KITA SHINSAIBASHI
	au					
Location	Udagawa-cho, Shibuya-ku, Tokyo	Shinsaibashisuji, Chuo-ku, Osaka-city, Osaka	Minami-Aoyama, Tokyo	Minami-Aoyama, Tokyo	Sarugakucho, Shibuya-ku, Tokyo	Minami Senba, Chuo-ku, Osaka- city, Osaka
Access	A 4-minute walk from Tokyo Metro Ginza Line, etc., Tokyu Denentoshi Line, etc. "Shibuya" Station / A 5-minute walk from Keio Inogashira Line "Shibuya" Station / A 6-minute walk from JR Yamanote Line, etc. "Shibuya" Station	A 1-minute walk from Osaka Metro Midosuji Line, etc. "Shinsaibashi" Station	A 4-minute walk from Tokyo Metro Ginza Line, etc. "Omotesando" Station	A 7-minute walk from Tokyo Metro Ginza Line, etc. "Omotesando" Station	A 4-minute walk from Tokyu Toyoko Line "Daikanyama" Station	A 3-minute walk from Osaka Metro Midosuji Line "Shinsaibashi" Station
Construction date (Note 2)	June 1988	November 2007	January 1992	December 1998	April 1992	March 2008
Number of floors	5 floors above / 1 floor underground	8 floors above / 2 floors underground	5 floors above / 2 floors underground	2 floors above / 2 floors underground	4 floors above / 2 floors underground	7 floors above / 1 floor underground
Total leasable area (Note 3)	3,403.07m	2,820.23m	2,656.53 m	1,994.65 m	2,579.08 m	2,536.75m
Key tenant (Note 3)	G.U. CO., LTD.	cocokara fine Inc.	AMAN CO., LTD.	BLUE NOTE JAPAN, INC.	- (undisclosed)	PRESS Corporation Inc.
Number of tenants (Note 3)	2	6	7	4	1	5

(Note 1) Tokyu Plaza Omotesando Harajuku and Tokyu Plaza Akasaka are based on our pro rata share of the co-ownership interest (75% and 50%, respectively). (Note 2) Construction date of the main building, as described in the property registry. For properties with several main buildings, the completion date of the oldest building is listed. However, for A-PLACE Shinbashi and A-FLAG SHIBUYA, the date of inspection confirming completion of construction written on the certificate of inspection is provided. (Note 3) Gross floor area, total leasable area, key tenant and number of tenants are as of November 30, 2019. The same shall apply hereinafter for the Portfolio pages.

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# Portfolio ~ Urban Retail Properties (2/2) / Tokyo Office Properties (1/2) ~

Property name	DECKS Tokyo Beach (Note)	Tokyu Plaza Ginza (Land) (Note)	Q plaza HARAJUKU (Note)			
Location	Daiba, Minato-ku, Tokyo	Ginza, Chuo-ku, Tokyo	Jingu-mae, Shibuya-ku, Tokyo			
Access	A 2-minute walk from Tokyo Waterfront New Transit Waterfront Line "Odaibakaihinkoen" Station / A 5-minute walk from the Tokyo Waterfront Area Rapid Transit Rinkai Line "Tokyo Teleport" Station	1-minute walk from Tokyo Metro	2-minute walk from Tokyo Metro Chiyoda Line, etc. "Meiji-jingumae <harajuku>" Station</harajuku>			
Construction date	June 1996	-	March 2015			
Number of floors	8 floors above	-	(Bldg. A) 11 floors above / 2 floors underground (Bldg. B) 2 floors above / 1 floor underground			
Total leasable area	16,112.56m	1,130.04m	3,378.49m			
Key tenant	CA Sega Joypolis Ltd.	Sumitomo Mitsui Trust Bank, Limited	Take and Give Needs Co., Ltd			
Number of tenants	81	1	16			
Property name	TLC Ebisu Building	A-PLACE Ebisu Minami	A-PLACE Yoyogi	A-PLACE Aoyama	Luogo Shiodome	TAMACHI SQUARE (Land)
Location	Ebisu, Shibuya-ku, Tokyo	Ebisu-Minami, Shibuya-ku, Tokyo	Sendagaya, Shibuya-ku, Tokyo	Kita-Aoyama, Minato-ku, Tokyo	Higashi Shinbashi, Minato-ku, Tokyo	Shiba, Minato-ku, Tokyo
Access	A 4-minute walk from JR Yamanote Line, etc. "Ebisu" Station / A 6-minute walk from Tokyo Metro Hibiya Line "Ebisu" Station	A 4-minute walk from JR Yamanote Line, etc. Tokyo Metro Hibiya Line "Ebisu" Station	A 3-minute walk from JR Yamanote Line, etc., Toei Oedo Line "Yoyogi" Station	A 4-minute walk from Tokyo Metro Ginza Line "Gaienmae" Station	A 4-minute walk from Toei Oedo Line, Yurikamome "Shiodome" Station / A 5-minute walk from JR Yamanote Line, etc. Tokyo Metro Ginza Line, Toei Asakusa Line, Yurikamome "Shinbashi" Station	A 2-minute walk from Toei Asakusa Line, etc. "Mita" Station / A 4-minute walk from JR Yamanote Line, etc. "Tamachi" Station
Construction date	March 1993	January 1995	February 2007	September 1966	July 2004	-
Number of floors	9 floors above / 1 floor underground	6 floors above / 1 floor underground	10 floors above / 1 floor underground	9 floors above / 1 floor underground	11 floors above / 1 floor underground	-
Total leasable area	7,342.60m <sup>2</sup>	7,950.49m <sup>2</sup>	3,106.17m <sup>2</sup>	7,303.69m <sup>2</sup>	4,476.35m <sup>2</sup>	1,287.96m <sup>2</sup>

(Note) DECKS Tokyo Beach, Tokyu Plaza Ginza (Land) and Q plaza HARAJUKU are calculated based on the pro rata share of the co-ownership interests (49%, 30% and 60%, respectively).



# Portfolio ~ Tokyo Office Properties (2/2) ~

Property name	A-PLACE Ikebukuro	A-PLACE Shinbashi	A-PLACE Gotanta	A-PLACE Shinagawa	OSAKI WIZTOWER (4-11th floors)	Shiodome Building (Note)
Location	Minami Ikebukuro, Toshima-ku, Tokyo	Shinbashi, Minato-ku, Tokyo	Nishigotanda, Shinagawa-ku, Tokyo	Konan, Minato-ku, Tokyo	Osaki, Shinagawa-ku, Tokyo	Kaigan, Minato-ku, Tokyo
Access	A 6-minute walk from JR Yamanote Line, etc., Tokyo Metro Marunouchi Line, etc., Seibu Ikebukuro Line, etc. "Ikebukuro" Station	A 3-minute walk from JR Yamanote Line, etc., Tokyo Metro Ginza Line, Toei Asakusa Line, Yurikamome "Shinbashi" Station	A 3-minute walk from Toei Asakusa Line "Gotanda" Station A 4-minute walk from JR Yamanote Line "Gotanda" Station	A 4-minute walk from JR Yamanote Line, etc., Keikyu Main Line "Shinagawa" Station	A 4-minute walk from JR Yamanote Line, etc., "Osaki" Station	A 3-minute walk from JR Yamanote Line, etc. "Hamamatsucho" Station A 3-minute walk from Toei Oedo Line, etc. "Daimon" Station
Construction date	October 2011	March 1999	February 2012	September 1991	January 2014	December 2007
Number of floors	7 floors above / 1 floor underground	9 floors above / 2 floors underground	10 floors above / 1 floor underground	8 floors above / 1 floor underground	25 floors above / 2 floors underground (whole building)	24 floors above / 2 floors underground
Total leasable area	3,409.73m	5,052.14m	4,028.69m	2,986.36m	7,193.28m (Sectional ownership)	28,136.05m

Property name	A-PLACE Ebisu Higashi	A-PLACE Shibuya Konnoh	A-PLACE Gotanda Ekimae	A-PLACE Shinagawa Higashi	Ebisu Prime Square (Note)
Location	Higashi, Shibuya-ku, Tokyo	Shibuya, Shibuya-ku, Tokyo	NishiGotanda, Shinagawa-ku, Tokyo	Konan, Minato-ku, Tokyo	Hiroo, Shibuya-ku, Tokyo
Access	A 6-minute walk from JR Yamanote Line, etc. "Ebisu" Station	A 4-minute walk from JR Yamanote Line, etc. "Shibuya" Station	A 1-minute walk from JR Yamanote Line, Toei Asakusa Line, Tokyu Ikegami Line "Gotanda" Station	A 7-minute walk from JR Yamanote Line, Keikyu Main Line "Shinagawa" Station	A 6-minute walk from JR Yamanote Line, etc., Tokyo Metro Hibiya Line "Ebisu" Station
Construction date	January 1992	March 1992	November 1993	August 1985	January 1997
Number of floors	10 floors above / 2 floors underground	8 floors above / 1 floor underground	9 floors above / 1 floor underground	8 floors above / 1 floor underground	10 floors above / 1 floor underground
Total leasable area	4,010.69m	2,995.72m	4,316.89m	14,658.98m	18,063.02m

(Note) Figures for Shiodome Building and Ebisu Prime Square are in proportion to our pro rata share of the co-ownership interest (35% and 51%, respectively)

# Portfolio ~ Activia Account Properties ~

Property name	Amagsaki Q's MALL (Land)	icot Nakamozu	icot Mizonokuchi	icot Tama Center	A-PLACE Kanayama	Osaka Nakanoshima Building	
Location	Shioe, Amagasaki City, Hyogo	Nakamozucho, Kita-ku, Sakai City, Osaka	Mizonokuchi, Takatsu-ku, Kawasaki City, Kanagawa	Ochiai, Tama City, Tokyo	Kanayama, Naka-ku, Nagoya City, Aichi	Nakanoshima, Kita-ku, Osaka City, Osaka	
Access	A 2-minute walk from JR Tokaido Main Line, etc. "Amagasaki" Station	A 6-minute walk from Osaka Metro Midosuji Line "Nakamozu" Station / A 6-minute walk from Nankai Koya Line "Shirasagi" Station / A 8- minute walk from Nankai Koya Line "Nakamozu" Station	A 13-minute walk from Tokyu Denen Toshi Line, etc. "Takatsu" Station	A 4-minute walk from Keio Sagamihara Line "Keio Tama Center" Station, Odakyu Tama Line "Odakyu Tama Center" Station, Tama Toshi Monorail "Tama Center" Station	A 1-minute walk from Nagoya Municipal Subway Meijo Line "Kanayama" Station / A 2-minute walk from JR Chuo Line, etc., Meitetsu Nagoya Main Line "Kanayama" Station	A 1-minute walk from Keihan Nakanoshima Line "Oebashi" Sta. / A 5-minute walk from Osaka Metro Midosuji Line "Yodoyabashi" Station	
Construction date	-	June 2007	July 1998	March 2006	February 2009	March 1984	
Number of floors	-	3 floors above	4 floors above / 1 floor underground	15 floors above / 1 floor underground (whole building)	9 floors above / 1 floor underground	15 floors above / 3 floors underground	
Total leasable area	27,465.44m	28,098.02m <sup>2</sup>	14,032.05m <sup>2</sup>	5,181.58m <sup>2</sup> (Sectional ownership)	9,314.90m <sup>2</sup>	20,226.77m <sup>2</sup>	

Property name	icot Omori	Market Square Sagamihara	Umeda Gate Tower	A-PLACE Bashamichi	Commercial Mall Hakata	EDGE Shinsaibashi
Location	Omorikita, Ota-ku, Tokyo	Shimokuzawa, Chuo-ku, Sagamihara-city, Kanagawa	Tsurunocho, Kita-ku, Osaka, Osaka	Honcho, Naka-ku, Yokohama, Kanagawa	Tokojimachi, Hakata-ku, Fukuoka-city, Fukuoka	Nishishinsaibashi, Chuo-ku, Osaka-city, Osaka
Access	A 3-minute walk from JR Keihintohoku Line "Omori" Station	A 15-minute walk from JR Sagamihara Line "Minamihashimoto" Station	A 3-minute walk from Hankyu Kyoto Line, etc. "Osaka Umeda" Station / A 6-minute walk from Osaka Metro Midosuji Line "Umeda" Station / A 7-minute walk from JR Tokaido Main Line "Osaka" Station	A 1-minute walk from Minatomirai Line "Bashamichi" Station A 7-minute walk from JR Negishi Line "Kannai" Station	A 16-minute walk from JR Kagoshima Main Line "Takeshita" Station	4-minute walk from Osaka Metro Midosuji Line, etc. "Shinsaibashi" Station / A 5-minute walk from Osaka Metro Midosuji Line, etc. "Namba" Station
Construction date	March 2007	June 2014	January 2010	May 1975	November 2005	April 1986
Number of floors	7 floors above / 1 floor underground	2 floors above	21 floors above / 1 floor underground (whole building)	12 floors above / 2 floors underground	3 floors above	14 floors above / 2 floors underground
Total leasable area	6,209.79m	15,152.42m	13,624.49m (Sectional ownership)	9,775.50m	9,612.88m	15,897.64m

### Appraisal Values of Properties ~ As of November 30, 2019 ~

Appraisal value of 28 properties out of 44 increased, and total appraisal value at the end of the 16th Period ended Nov. 2019 is up ¥5.6bn from the previous FP with unrealized gain increased to ¥97.6bn owing to decreased cap rate and improved account balance (In millions of yen)

							A				(11111)	
			Acquisition price	Investment ratio	Book value as of		Appraisal value		Difference from	Difference from	Difference from	
Category	Property #	Property name	(A)	(%)	May 31, 2019 (B)	As of May 31,	As of Nov. 30,	Cap rate as of	previous period	acquisition price	book value	
			(,	()	,, (,	2019 (C)	2019 (D)	Nov. 30, 2019	(D-C)	(D-A)	(D-B)	
	UR-1	Tokyu Plaza Omotesando Harajuku(Note 1)	45,000	9.0%	44,704	62,475	62,775	2.6%	300	17,775	18,071	
	UR-2	Tokyu Plaza Akasaka (Note 1)	11,450	2.3%	11,677	15,500	15,700	4.0%	200	4,250	4,023	
	UR-3	Q plaza EBISU	8,430	1.7%	8,215	11,900	11,900	3.2%	0	3,470	3,685	
	UR-5	Kyoto Karasuma Parking Building	8,860	1.8%	8,704	11,000	11,200	4.8%	200	2,340	2,496	
	UR-7	Kobe Kyu Kyoryuchi 25Bankan	21,330	4.3%	20,549	27,300	27,400	3.8%	100	6,070	6,851	
	UR-8	A-FLAG SAPPORO	4,410	0.9%	4,865	7,150	7,250	5.4%	100	2,840	2,385	
	UR-9	A-FLAG SHIBUYA	6,370	1.3%		8,120	8,110	3.9%	-10	1,740	1,767	
	UR-10	Q plaza SHINSAIBASHI	13,350	2.7%	,	14,700	14,700	3.6%	0	1,350	1,288	
	UR-11	A-FLAG KOTTO DORI	4,370	0.9%	,	4,890	5,020	3.4%	130	650	626	
	UR-12	A-FLAG BIJUTSUKAN DORI	4,700	0.9%	4,711	4,920		3.5%	-60	160	149	
URBAN RETAIL	UR-13	A-FLAG DAIKANYAMA WEST	2,280	0.5%	,	2,350	2,400	3.9%	50	120	52	
	UR-14	A-FLAG KITA SHINSAIBASHI	4,725	0.9%	4,837	4,780	4,780	3.9%	0	55	-57	
	UR-15	DECKS Tokyo Beach (Note 1)	12,740	2.6%	12,892	12,887	12,887	4.0%	0	147	-5	
	UR-16	Tokyu Plaza Ginza (Land)(Note 1)	37,500	7.5%		39,000	39,000	2.6%	0	1,500	-5	
	UR-17	Q plaza HARAJUKU (Note 1)	13,200	2.6%	- /	13,300	13,300	3.0%	0	,	,	
	UK-17	Subtotal	198,715	39.8%	198,993			5.0%	1,010		-28 42,400	
	TO-1	TLC Ebisu Building		1.5%		240,272 11,400		3.6%	400	42,567		
	-	5	7,400		. /=	,	11,800	3.5%	200	4,400 5,560	4,595	
	TO-2	A-PLACE Ebisu Minami	9,640	1.9%	,	15,000	15,200				5,836	
	TO-3 TO-4	A-PLACE Yoyogi	4,070	0.8%	- /	4,860	4,970	3.9%	110 300	900	1,094	
		A-PLACE Aoyama	8,790	1.8% 0.9%	- /	10,100	10,400	3.9%		1,610	1,823	
	TO-5	Luogo Shiodome	4,540		4,231	6,220	6,570	3.5%	350	2,030	2,364	
	TO-6	TAMACHI SQUARE (Land)(Note2)	2,338	0.5%	2,362	2,920	3,000	3.4%	80	662	638	
	TO-7	A-PLACE Ikebukuro	3,990	0.8%	3,737	5,230	5,270	3.9%	40	1,280	1,554	
TO	TO-8	A-PLACE Shinbashi	5,650	1.1%	- /	7,250	7,250	3.7%	0	1,600	1,431	
	TO-9	A-PLACE Gotanda	5,730	1.1%	- /	7,400	7,970	3.5%	570	2,240	2,495	
	TO-10	A-PLACE Shinagawa	3,800	0.8%	3,782	5,120	5,430	3.4%	310	1,630	1,651	
TOKYO OFFICE	TO-11	OSAKI WIZTOWER	10,690	2.1%	- /	14,600	14,600	3.3%	0	3,910	3,984	
	TO-12	Shiodome Building (Note 1)	71,600	14.3%	71,017	77,700	77,700	3.3%	0	6,100	6,809	
	TO-13	A-PLACE Ebisu Higashi	7,072	1.4%	1	7,700	7,720	3.7%	20	648	654	
	TO-14	A-PLACE Shibuya Konnoh	4,810	1.0%	4,958	5,350	5,680	3.6%	330	870	735	
	TO-15	A-PLACE Gotanda Ekimae	7,280	1.5%	7,534	7,710		3.8%	150	580	319	
	TO-16	A-PLACE Shinagawa Higashi	18,800	3.8%	18,858	20,000	20,600	3.8%	600	1,800	1,768	
	TO-17	A-PLACE Shinbashi Ekimae	20,500	4.1%	20,872	20,200	20,400	3.6%	200	-100	-422	
		Subtotal	196,700	39.4%	195,556	228,760		-	3,660	35,720	37,318	1
	AA-1	Amagasaki Q's MALL (Land)	12,000	2.4%	/ -	13,900		4.2%	300	2,200	2,087	
	AA-2	icot Nakamozu	8,500	1.7%	8,068	10,700	10,900	4.8%	200	2,400	2,832	
	AA-4	icot Mizonokuchi	2,710	0.5%	/ -	3,190		5.4%	50	530	628	
	AA-5	icot Tama Center	2,840	0.6%	2,609	3,950	4,000	5.0%	50	1,160	1,391	
	AA-6	A-PLACE Kanayama	6,980	1.4%	6,282	8,820	8,830	5.1%	10	1,850	2,548	
	AA-7	Osaka Nakanoshima Building	11,100	2.2%	10,972	15,000	15,200	3.8%	200	4,100	4,228	
	AA-8	icot Omori	5,790	1.2%	5,729	6,870	6,870	4.3%	0	1,080	1,141	
	AA-9	Market Square Sagamihara	4,820	1.0%	4,661	5,020	5,010	5.3%	-10	190	349	
ACTIVIA ACCOUNT	AA-10	Umeda Gate Tower	19,000	3.8%	19,302	21,400	21,400	3.7%	0	2,400	2,098	
	AA-11	A-PLACE Bashamichi	3,930	0.8%	3,976	4,520	4,610	4.8%	90	680	634	
	AA-12	Commercial Mall Hakata	6,100	1.2%	6,323	6,290	6,290	4.8%	0	190	-33	
	AA-13	EDGE Shinsaibashi	19,800	4.0%	19,994	20,000	20,000	3.8%	0	200	6	
		Subtotal	103,570	20.8%	102,648	119,660	120,550	-	890	16,980	17,901	
	Total		498,985	100.0%	496,631	588,692	594,252	-	5,560	95,267	97,620	
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(Note 1) Figures provided for Tokyu Plaza Omotesando Harajku, Tokyu Plaza Akasaka, DECKS Tokyo Beach, Tokyu Plaza Ginza (Land), Q plaza HARAJUKU and Shiodome Building are in proportion to our pro rata share of the co-ownership interest (75%, 50%, 49%, 30%, 60% and 35%, respectively). (Note 2) Acquisition price for TAMACHI SQUARE (Land) is of the land as of the acquisition date (June 13, 2012).



# Portfolio Appraisal Values Status/PML (1/2)

(in	millions	s of '	ven)
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			Acquisition	Investment	Appraisal				Capitaliza	ation value			
Category	Property #	Property name	price (A)	ratio (%)	agency (Note 1)	Appraisal value	Direct capitalization method	Capitalization method	Discounted cash flow method	Discount rate (%)	Terminal capitalization rate(%)	NOI (Note 2)	PML (%)
	UR-1	Tokyu Plaza Omotesando Harajuku (Note 3)	45,000	9.0%	J	62,775	63,525	2.6%	61,950	2.3%	2.7%	1,647	2.9
	UR-2	Tokyu Plaza Akasaka (Note 3)(Note 4)	11,450	2.3%	Т	15,700	16,000	4.0%	15,600	4.1%	4.2%	736	3.6
	UR-3	Q plaza EBISU (Note 5)	8,430	1.7%	Т	11,900	12,100	3.2%	11,800	3.4%/3.3%	3.4%	385	5.7
	UR-5	Kyoto Karasuma Parking Building	8,860	1.8%	D	11,200	11,300	4.8%	11,200	4.8%	5.0%	555	2.4
	UR-6	A-FLAG AKASAKA (Note 3)	21,330	4.3%	J	27,400	27,800	3.8%	27,000	3.6%	4.0%	1,070	2.6
	UR-7	Kobe Kyu Kyoryuchi 25Bankan	4,410	0.9%	D	7,250	7,240	5.4%	7,250	5.2%	5.6%	461	0.3
TID	UR-8	A-FLAG SAPPORO(Note 4)	6,370	1.3%	D	8,110	8,140	3.9%	8,090	3.7%	4.1%	324	7.9
UK	UR-9	A-FLAG SHIBUYA	13,350	2.7%	V	14,700	14,600	3.6%	14,800	3.4%	3.8%	528	6.9
URBAN RETAIL	UR-10	Q plaza SHINSAIBASHI	4,370	0.9%	D	5,020	5,060	3.4%	5,000	3.1%	3.5%	179	6.4
	UR-11	A-FLAG KOTTO DORI	4,700	0.9%	J	4,860	4,940	3.5%	4,770	3.3%	3.7%	174	7.5
	UR-12	A-FLAG BIJUTSUKAN DORI	2,280	0.5%	V	2,400	2,430	3.9%	2,360	3.7%	4.1%	90	4.2
	UR-13	A-FLAG DAIKANYAMA WEST	4,725	0.9%	V	4,780	4,890	3.9%	4,670	3.6%	4.0%	193	5.4
	UR-14	A-FLAG KITA SHINSAIBASHI	12,740	2.6%	М	12,887	13,083	4.0%	12,642	3.8%	4.2%	565	4.0
	UR-15	DECKS Tokyo Beach (Note 3)	37,500	7.5%	М	39,000	38,700	2.6%	39,000	2.5%	-	952	(Note 6)-
	UR-16	Tokyu Plaza Ginza (Land) (Note 3)	13,200	2.6%	V	13,300	13,440	3.0%	13,140	2.7%	3.1%	403	5.1
	UR-17	Q plaza HARAJUKU (Note 3)	13,200	2.6%	V	13,300	13,440	3.0%	13,140	2.7%	3.1%	404	5.1
	TO-1	TLC Ebisu Building	7,400	1.5%	Т	11,800	11,900	3.6%	11,700	3.7%	3.8%	475	6.5
	TO-2	A-PLACE Ebisu Minami	9,640	1.9%	Т	15,200	15,400	3.5%	15,100	3.6%	3.7%	551	8.0
	TO-3	A-PLACE Yoyogi	4,070	0.8%	V	4,970	5,050	3.9%	4,890	3.7%	4.1%	200	5.1
TO	TO-4	A-PLACE Aoyama (Note 4)	8,790	1.8%	D	10,400	10,400	3.9%	10,400	3.7%	4.1%	424	8.9
	TO-5	Luogo Shiodome	4,540	0.9%	D	6,570	6,630	3.5%	6,550	3.3%	3.7%	242	2.7
TOKYO OFFICE	TO-6	TAMACHI SQUARE (Land)	2,338	0.5%	Т	3,000	3,140	3.4%	2,940	3.8%	3.6%	107	(Note 6)-
	TO-7	A-PLACE Ikebukuro	3,990	0.8%	J	5,270	5,350	3.9%	5,180	3.7%	4.1%	214	3.2
	TO-8	A-PLACE Shinbashi	5,650	1.1%	J	7,250	7,320	3.7%	7,180	3.4%	3.8%	284	7.4
	TO-9	A-PLACE Gotanda	5,730	1.1%	М	7,970	8,100	3.5%	7,830	3.3%	3.7%	288	6.1

(Note 1) Abbreviation represents each appraisal agency as follows J : Japan Real Estate Institute, T : The Tanizawa Sogo Appraisal, D : Daiwa Real Estate Appraisal Corp., V : Japan Valuers, and M : JLL Morii Valuation & Appraisal K.K.

(Note 2) Calculated based on Direct capitalization method. The figures are rounded to million yen.

(Note 3) Figures provided for Tokyu Plaza Omotesando Harajuku, Tokyu Plaza Akasaka, DECKS Tokyo Beach, Tokyu Plaza Ginza (Land) and Q plaza HARAJUKU are in proportion to our pro rata share of the respective co-ownership interest (75%, 50%, 49%, 30% and 60%, respectively).

(Note 4) Seismic strengthening works were conducted at Tokyu Plaza Akasaka, A-FLAG SAPPORO and A-PLACE Aoyama, in April 2009, June 2007 and July 2008, respectively.

(Note 5) The discount rate for Q plaza Ebisu is 3.4% from the 1st to the 4th year, and 3.3% from the 5th year onwards.

(Note 6) Not listed as we own only the land for Tokyu Plaza Ginza (Land) and TAMACHI SQUARE (Land).

# Portfolio Appraisal Values Status/PML (2/2)

(in millions of yen)

Category	Property #		Acquisition	Investment	Appraisal		Capitalization value							
		Property name	price (A)	ratio (%)	agency (Note 1)	Appraisal value	Direct capitalization method	Capitalization method	Discounted cash flow method	Discount rate (%)	Terminal capitalization rate(%)	NOI (Note 2)	PML (%)	
	TO-10	A-PLACE Shinagawa	3,800	0.8%	J	5,430	5,540	3.4%	5,320	3.2%	3.6%	193	4.9	
	TO-11	OSAKI WIZTOWER	10,690	2.1%	D	14,600	14,800	3.3%	14,500	3.0%	3.4%	510	2.4	
	TO-12	Shiodome Building (Note 3)	71,600	14.3%	М	77,700	82,250	3.3%	75,950	3.1%	3.5%	2,722	2.6	
	TO-13	A-PLACE Ebisu Higashi	7,072	1.4%	V	7,720	7,840	3.7%	7,600	3.5%	3.9%	294	5.2	
TOKYO OFFICE	TO-14	A-PLACE Shibuya Konnoh	4,810	1.0%	V	5,680	5,680	3.6%	5,670	3.3%	3.7%	210	4.3	
	TO-15	A-PLACE Gotanda Ekimae	7,280	1.5%	V	7,860	7,910	3.8%	7,810	3.5%	3.9%	305	7.7	
	TO-16	A-PLACE Shinagawa Higashi	18,800	3.8%	М	20,600	20,900	3.8%	20,200	3.6%	4.0%	813	4.3	
	TO-17	A-PLACE Shinbashi Ekimae	20,500	4.1%	D	20,400	20,400	3.6%	20,400	3.2%	3.6%	739	6.8	
	AA- 1	Amagasaki Q's MALL (Land)	12,000	2.4%	J	14,200	14,400	4.2%	14,000	3.9%	4.4%	600	(Note 6)-	
	AA- 2	icot Nakamozu (Note 4)	8,500	1.7%	Т	10,900	11,200	4.8%	10,800	4.8%/4.9%/5.0%	5.0%	548	4.8	
	AA- 4	icot Mizonokuchi	2,710	0.5%	М	3,240	3,310	5.4%	3,160	5.2%	5.8%	182	8.3	
	AA- 5	icot Tama Center	2,840	0.6%	J	4,000	4,010	5.0%	3,990	4.6%	5.2%	203	1.8	
	AA- 6	A-PLACE Kanayama	6,980	1.4%	V	8,830	8,960	5.1%	8,690	4.9%	5.3%	462	5.3	
	AA- 7	Osaka Nakanoshima Building	11,100	2.2%	J	15,200	15,400	3.8%	15,000	3.6%	4.0%	661	7.9	
AA \	AA- 8	icot Omori	5,790	1.2%	J	6,870	6,940	4.3%	6,800	4.1%	4.5%	304	3.9	
ACTIVIA ACCOUNT	AA- 9	Market Square Sagamihara	4,820	1.0%	V	5,010	5,030	5.3%	4,980	5.1%	5.5%	264	7.7	
	AA-10	Umeda Gate Tower	19,000	3.8%	D	21,400	21,900	3.7%	21,200	3.4%	3.8%	816	2.4	
	AA-11	A-PLACE Bashamichi	3,930	0.8%	М	4,610	4,680	4.8%	4,530	4.5%	5.0%	251	10.2	
	AA-12	Commercial Mall Hakata	6,100	1.2%	V	6,290	6,310	4.8%	6,270	4.5%	4.9%	306	1.9	
	AA-13	EDGE Shinsaibashi	19,800	4.0%	V	20,000	20,100	3.8%	19,800	3.5%	3.9%	792	5.0	
44 pi	44 properties at end of November 2019			100.0%	-	594,252	604,098	-	587,712	-	-	22,220	2.2	
TO	TO-17 A-PLACE Shinbashi Ekimae			-	D	-20,400	-20,400	3.6%	-20,400	3.2%	3.6%	-739	6.8	
IO-18 Ebisu Prime Square (Note 3)(Note 5)			30,700	-	М	31,000	31,400	3.4%	30,500	3.2%	3.6%	1,130	1.7	
44	44 properties as of March 19, 2020 (after asset replacement)			-	-	604,852	615,098	-	597,812	-	-	22,611	(Note7) <b>2.0</b>	

(Note 1) Abbreviation represents each appraisal agency as follows J : Japan Real Estate Institute, T : The Tanizawa Sõgõ Appraisal, D : Daiwa Real Estate Appraisal Corp., V : Japan Valuers, and M : Morii Appraisal & Investment Consulting.

(Note 2) Calculated based on Direct capitalization method. The figures are rounded to million yen.

(Note 3) Figures provided for Shiodome Building and Ebisu Prime Square are in proportion to our pro rata share of the respective co-ownership interest (35% and 51%, respectively).

(Note 4) Discount rate for icot Nakamozu is 4.7% from 1st to 3rd year, 4.8% from 4th to 8th year and 4.9% from 9th year onwards.

(Note 5) Figures provided for Ebisu Prime Square are based on appraisal report as of October 1, 2019.

(Note 6) Not listed as we own only the land for Amagasaki Q's MALL (Land).

(Note 7) Calculation is based on the seismic data derived from the "National Seismic Hazard Maps for Japan" publicized by the Headquarters for Earthquake Research Promotion, Ministry of Education, Culture, Sports, Science and Technologies in Dec. 2012. The figures are rounded to the first decimal place. PML for the entire portfolio is based on the "Report of portfolio seismic PML analysis" as of November 2019.



## Trend in Cap Rate (Note 1)

Category	Property #	Property name	Acquisition date	Acquisition price (¥mn)	At acquisition	2012.11 (2nd Period)	2013.5 (3rd Period)	2013.11 (4th Period)	2014.5 (5th Period)	2014.11 (6th Period)	2015.5 (7th Period)	2015.11 (8th Period)	2016.5 (9th Period)	2016.11 (10th Period)	2017.5 (11th Period)	2017.11 (12th Period)	2018.5 (13th Period)	2018.11 (14th Period)	2019.5 (15th Period)	2019.11 (16th Period)
	" UR-1	Tokyu Plaza Omotesando Harajuku (Note 2)	2012/6/13	45,000	3.8%	3.7%	3.7%	3.6%	3.4%	3.3%	3.2%	3.1%	3.1%	3.0%	2.9%	2.8%	2.8%	2.7%	2.7%	· · ·
URBAN RETAIL	UR-1 UR-2	Tokyu Plaza Omotesando Harajuku (Note 2) Tokyu Plaza Akasaka (Note 2)	2012/6/13	45,000	3.8% 5.3%	5.3%	5.2%	5.1%	4.9%	4.8%	3.2% 4.6%	4.5%	4.4%	4.3%	4.2%	2.8%	4.1%	4.0%	4.0%	2.6%
	UR-2	O plaza EBISU	2012/0/13	8,430	4.3%	4.3%	4.2%	4.2%	4.1%	4.0%	3.9%	3.8%	3.7%	4.5%	4.2 %	3.4%	3.3%	3.2%	3.2%	3.2%
	UR-5	Kyoto Karasuma Parking Building	2012/0/13	8,860	5.7%	5.7%	5.7%	5.6%	5.5%	5.4%	5.3%	5.2%	5.1%	5.0%	4.9%	4.9%	4.9%	4.9%	4.9%	4.8%
	UR-7	Kobe Kyu Kyoryuchi 25Bankan	2012/0/15	21,330	4.8%	5.776	5.770	5.078	4.7%	4.6%	4.5%	4.3%	4.2%	4.1%	4.1%	4.0%	4.0%	4.0%	3.9%	3.8%
	UR-8	A-FLAG SAPPORO	2013/12/19	4,410	6.5%	-	-	-	6.2%	6.0%	6.0%	5.9%	5.8%	5.7%	5.6%	5.5%	5.5%	5.5%	5.5%	5.4%
	UR-9	A-FLAG SHIBUYA	2013/12/19	6,370	4.8%	-	-	-	4.7%	4.5%	4.4%	4.3%	4.2%	4.1%	4.0%	4.0%	4.0%	4.0%	3.9%	3.9%
	UR-10	Q plaza SHINSAIBASHI	2015/12/16	13,350	3.9%	-	-	-	-	-	-	-	3.9%	3.8%	3.7%	3.6%	3.6%	3.6%	3.6%	3.6%
	UR-11	A-FLAG KOTTO DORI	2016/12/20	4,370	3.8%	-	-	-	-	-	-	-	-	-	3.6%	3.5%	3.5%	3.5%	3.5%	3.4%
	UR-12	A-FLAG BIJUTSUKAN DORI	2016/12/2	4,700	3.8%	-	-	-	-	-	-	-	-	-	3.6%	3.6%	3.6%	3.6%	3.6%	3.5%
	UR-13	A-FLAG DAIKANYAMA WEST	2017/1/6	2,280	4.1%	-	-	-	-	-	-	-	-	-	4.0%	3.9%	3.9%	3.9%	3.9%	3.9%
	UR-14	A-FLAG KITA SHINSAIBASHI	2017/12/1	4,725	4.0%	-	-	-	-	-	-	-	-	-	-	-	4.0%	3.9%	3.9%	3.9%
	UR-15	DECKS Tokyo Beach (Note 2)	2018/1/5	12,740	4.0%	-	-	-	-	-	-	-	-	-	-	-	4.0%	4.0%	4.0%	4.0%
	UR-16	Tokyu Plaza Ginza (Land)(Note 2)	2019/1/10	37,500	2.6%	-	-	-	-	-	-	-	-	-	-	-	-	-	2.6%	2.6%
	UR-17	Q plaza HARAJUKU (Note 2)	2019/1/10	13,200	3.0%	-	-	-	-	-	-	-	-	-	-	-	-	-	3.0%	3.0%
	TO-1	TLC Ebisu Building	2012/6/13	7,400	4.7%	4.7%	4.6%	4.6%	4.5%	4.3%	4.2%	4.1%	4.1%	4.0%	3.9%	3.8%	3.7%	3.6%	3.6%	3.6%
	TO-2	A-PLACE Ebisu Minami	2012/6/13	9,640	4.6%	4.6%	4.5%	4.5%	4.4%	4.2%	4.1%	4.0%	4.0%	3.9%	3.8%	3.7%	3.6%	3.5%	3.5%	3.5%
TO	TO-3	A-PLACE Yoyogi	2012/6/13	4,070	4.6%	4.6%	4.5%	4.6%	4.5%	4.5%	4.4%	4.3%	4.2%	4.1%	4.0%	3.9%	3.9%	3.9%	3.9%	3.9%
	TO-4	A-PLACE Aoyama	2012/6/13	8,790	4.9%	4.9%	4.9%	4.8%	4.7%	4.6%	4.5%	4.4%	4.3%	4.2%	4.1%	4.0%	4.0%	4.0%	4.0%	3.9%
	TO-5	Luogo Shiodome	2012/6/13	4,540	4.5%	4.5%	4.5%	4.4%	4.3%	4.2%	4.1%	4.0%	3.9%	3.8%	3.7%	3.6%	3.6%	3.6%	3.6%	3.5%
	TO-6	TAMACHI SQUARE (Land)(Note3)	2012/6/13	2,338	4.4%	-	-	-	4.4%	4.3%	4.2%	4.1%	4.0%	3.9%	3.8%	3.7%	3.7%	3.6%	3.5%	3.4%
	TO-7	A-PLACE Ikebukuro	2012/6/13	3,990	5.1%	5.1%	5.0%	4.9%	4.9%	4.8%	4.6%	4.5%	4.5%	4.4%	4.3%	4.3%	4.2%	4.1%	4.0%	3.9%
	TO-8	A-PLACE Shinbashi	2013/4/19	5,650	4.7%	-	4.6%	4.5%	4.4%	4.3%	4.2%	4.1%	4.1%	4.0%	3.9%	3.9%	3.9%	3.8%	3.8%	3.7%
	TO-9	A-PLACE Gotanda	2014/1/10	5,730	4.4%	-	-	-	4.3%	4.3%	4.2%	4.1%	4.0%	3.9%	3.8%	3.7%	3.7%	3.7%	3.6%	3.5%
	TO-10	A-PLACE Shinagawa	2014/1/10	3,800	4.4%	-	-	-	4.3%	4.2%	4.1%	4.0%	4.0%	3.9%	3.8%	3.8%	3.7%	3.6%	3.5%	3.4%
TOKYO OFFICE	TO-11	DSAKI WIZTOWER	2014/6/24	10,690	4.3%	-	-	-	-	4.2%	4.1%	3.9%	3.8%	3.7%	3.6%	3.5%	3.5%	3.5%	3.5%	3.3%
			2015/1/9	30,300	3.9%	-	-	-	-	-	3.8%	3.8%	3.7%	3.6%				% 3.4%	% 3.3%	3.3%
	TO-12	Shiodome Building (Note 4)	2015/12/16	20,400	3.8%	-	-	-	-	-	-	-			3.5%	3.5%	3.4%			
			2016/12/2	20,900	3.6%	-	-	-	-	-	-	-	-	-						
	TO-13	A-PLACE Ebisu Higashi	2015/7/29	7,072	4.1%	-	-	-	-	-	-	4.0%	4.0%	3.9%	3.8%	3.7%	3.7%	3.7%	3.7%	3.7%
	TO-14	A-PLACE Shibuya Konnoh	2015/10/1	4,810	4.0%	-	-	-	-	-	-	4.0%	3.9%	3.8%	3.7%	3.6%	3.6%	3.6%	3.6%	3.6%
	TO-15	A-PLACE Gotanda Ekimae	2016/7/1	7,280	4.1%	-	-	-	-	-	-	-	-	4.0%	3.9%	3.8%	3.8%	3.8%	3.8%	3.8%
	TO-16 TO-17	A-PLACE Shinagawa Higashi	2017/3/16	18,800	4.0% 4.9%	- 4.9%	- 4.9%	- 4.8%	- 4.8%	- 4.7%	- 4.6%	4.5%	- 4.5%	- 4.4%	4.0%	3.9%	3.9%	3.9%	3.9% 3.6%	3.8%
	AA-1	A-PLACE Shinbashi Ekimae Amagasaki Q's MALL (Land)	2012/6/13 2012/6/13	20,500	4.9%	4.9%	4.9%	4.8%	4.8%	4.7%	4.6%	4.5%	4.5%	4.4%	4.4%	3.6% 4.3%	4.3%	3.6% 4.3%	4.3%	3.6% 4.2%
<b>CETTURA ACCOUNT</b>	AA-1 AA-2	icot Nakamozu	2012/6/13	8,500	6.0%	6.0%	5.9%	4.9%	4.8%	4.8%	4.8% 5.4%	4.7%	4.0%	4.5%	4.4% 5.2%	4.3%	4.3%	5.0%	4.5%	4.2%
	AA- 2 AA- 4	icot Mizonokuchi	2012/6/13	2,710	6.0%	6.0%	6.0%	5.8%	5.8%	5.8%	5.4%	5.6%	5.5%	5.4%	5.4%	5.2%	5.4%	5.5%	4.9%	5.4%
	AA- 4 AA- 5	icot Tama Center	2012/0/13	2,710	6.2%	6.2%	6.2%	6.1%	6.0%	5.9%	5.8%	5.7%	5.6%	5.4%	5.3%	5.2%	5.1%	5.1%	5.1%	5.0%
	AA- 5 AA- 6	A-PLACE Kanayama	2012/0/13	6,980	5.3%	5.3%	5.2%	5.4%	5.4%	5.4%	5.4%	5.3%	5.2%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%	5.1%
		Osaka Nakanoshima Building (Note 5)	2012/0/15	5,250	5.0%	5.5 %	5.0%	5.0%	4.9%	4.8%										
	AA- 7		2013/1/23	5,850	4.8%	-	5.0 %	5.070	-1.570		4.6%	4.5%	4.5%	4.4%	4.3%	4.2%	4.1%	4.0%	3.9%	3.8%
	AA- 8	icot Omori	2013/12/19	5,790	5.1%	-	-	-	5.0%	4.9%	4.8%	4.7%	4.7%	4.7%	4.6%	4.5%	4.4%	4.4%	4.4%	4.3%
	AA- 9	Market Square Sagamihara	2015/12/19	4,820	5.6%	-	-	-			5.5%	5.4%	5.4%	5.3%	5.3%	5.3%	5.3%	5.3%	5.3%	5.3%
	AA-10	Umeda Gate Tower	2016/9/21	19,000	4.0%	-	-	-		_		-	-	3.9%	3.8%	3.7%	3.7%	3.7%	3.7%	3.7%
	AA-11	A-PLACE Bashamichi	2016/10/6	3,930	5.1%	_	_	_	-	_	_	_	_	5.0%	4.9%	4.9%	4.9%	4.9%	4.9%	4.8%
	AA-11 AA-12	Commercial Mall Hakata	2016/10/6	6,100	4.8%	-	-	-	-	-	-	-	-	5.0%	4.9%	4.9%	4.9%	4.9%	4.9%	4.8%
						-	-	-	-	-	-	-	-	-	-	-	4.8%	4.8%		
	AA-13	EDGE Shinsaibashi	2019/1/10	19,800	3.8%	-	-	-	-	-	-	-	-	-	-	-	-	-	3.8%	3.8%

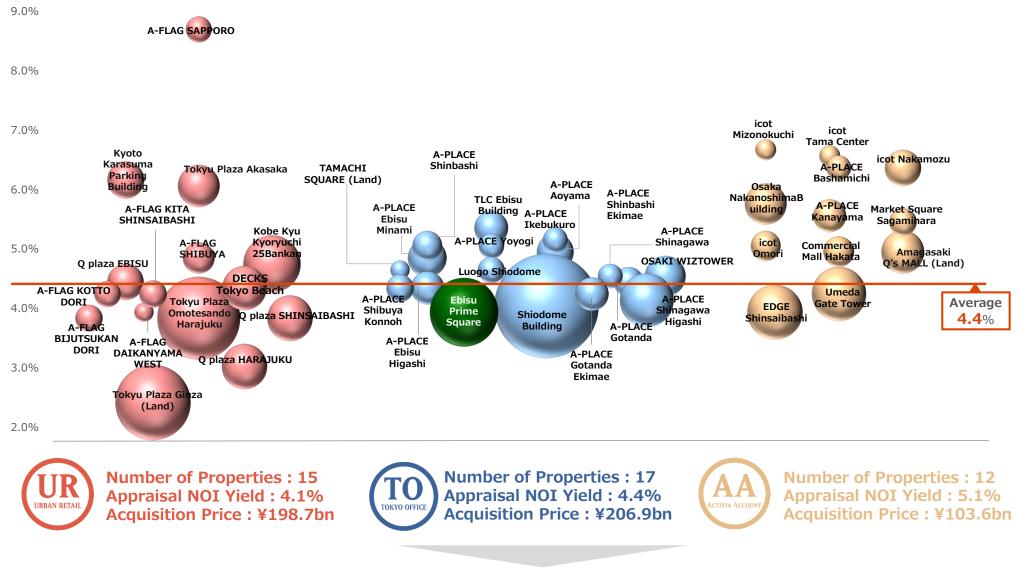
(Note 1) Calculated based on direct capitalization method.

(Note 2) Figures provided for Tokyu Plaza Omotesando Harajuku, Tokyu Plaza Akasaka, DECKS Tokyo Beach, Tokyu Plaza Ginza (Land) and Q plaza HARAJUKU are calculated in proportion to our pro rata share of the co-ownership interests (75%, 50%, 49%, 30% and 60%, respectively).

(Note 3) The acquisition price for TAMACHI SQUARE (Land) represents the acquisition price of the land as of the acquisition date (June 13, 2012). (Note 4) Regarding Shiodome Building, the first row, the second row and the third row represent the figures for the stake acquired on January 9, 2015, December 16, 2015 and December 2, 2016 (co-ownership of 15%, 10% and 10%, respectively). (Note 5) Regarding Osaka Nakanoshima Building, the first row represents the figures for the stake acquired on January 25, 2013 and the second row represents the figures for the stake acquired on January 25, 2013 and the second row represents the figures for the stake acquired on January 25, 2013 and the second row represents the figures for the stake acquired on December 19, 2014 (co-ownership of 50% each).

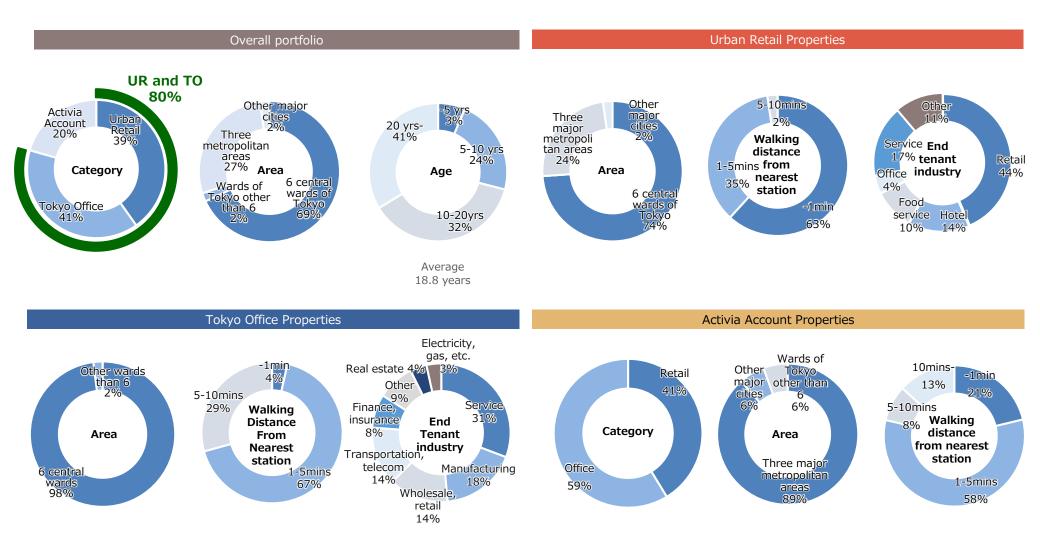
#### 8. Appendix

# API Portfolio Matrix ~ As of March 19, 2020 (plan) ~



Number of Properties : 44, Appraisal NOI Yield : 4.4%, Acquisition Price : ¥509.2bn





(Note 1) Calculated based on the 44 properties including Ebisu Prime Square acquired on January 10, 2020 and excluding A-PLACE Shinbashi Ekimae to be disposed of on March 19, 2020.

(Note 2) Industrial distribution is based on annual rents and others are based on acquisition prices.

(Note 3) "6 central wards of Tokyo" refers to Shibuya ward, Minato ward, Chuo ward, Chiyoda ward, Shinjuku ward and Shinagawa ward.

(Note 4) Average of property age is calculated excluding the properties API owns only land.

38

## Balance Sheets ~ the 16th Period Ended November 2019 ~

	15th Period ended May 2019	16th Period ended Nov, 2019
Assets		ended NOV. 2019
Current assets		
Cash and deposits	9,257,380	12,670,027
Cash and deposits in trust	3,542,901	3,515,426
Operating accounts receivable	866,251	804,474
Prepaid expenses	507,187	355,113
Other	7,987	6,749
Total current assets	14,181,708	17,351,791
Non-current assets	,,,	
Property, pland and equipment		
Buildings in trust	84,710,063	84,986,537
Accumulated depreciation	-12,065,901	-13,256,431
Buildings in trust, net	72,644,162	71,730,105
Structures in trust	698,826	703,696
Accumulated depreciation	-185,296	-201,554
Structures in trust, net	513,529	502,142
Machinery and equipment in trust	1,406,968	1,434,131
Accumulated depreciation	-359,497	-388,834
Machinery and equipment in trust, net	1,047,471	1,045,296
Tools, furniture and fixtures in trust	222,204	247,197
Accumulated depreciation	-113,714	-128,828
Tools, furtniture and fixtures in trust, net	108,489	118,368
Land in trust	415,408,426	414,174,855
Construction in progress in trust	5,928	5,928
Total property, plant and equipment	489,728,007	487,576,696
Intangible assets		
Leasehold leasehold interests in trust	9,092,591	9,055,086
Other	1,695	1,441
Total intangible assets	9,094,287	9,056,527
Investments and other assets		
Long-term prepaid expenses	1,258,760	1,350,026
Derivatives	-	8,954
Deferred tax assets	24	5
Other	38,322	38,322
Total investments and other assets	1,297,107	1,397,309
Total non-current assets	500,119,401	498,030,533
Deferred assets		
Investment corporation bond issuance costs	58,103	98,652
Total deferred assets	58,103	98,652
Total assets	514,359,213	515,480,977

	15th Period ended May 2019	(in thousands of yen) 16th Period ended Nov. 2019
Liabilities		
Current liabilities		
Operating accounts payable	614,988	1,265,123
Short-term borrowings	14,000,000	5,000,000
Current portion of Investment corporation bonds	6,000,000	6,000,000
Current portion of long-term borrowings	20,400,000	7,300,000
Accounts payable-other	375,773	198,011
Accrued expenses	929,635	963,509
Income taxes payable	1,099	605
Accrued consumption taxes	165,430	379,062
Advances received	574,299	581,577
Deposits received	11,019	1,390
Total current liabilities	43,072,245	21,689,281
Non-current liabilities		
Investment corporation bonds	8,000,000	17,000,000
Long-term borrowings	185,950,000	199,050,000
Leasehold and guarantee deposits received in trust	21,239,977	21,543,424
Derivatives	11,474	-
Total non-current liabilities	215,201,452	237,593,424
Total liabilities	258,273,697	259,282,705
Net assets		
Unitholders' equity		
Unitholders' capital	248,370,846	248,370,846
Surplus		
Unappropriated retained earnings (undisposed loss)	7,726,143	7,829,267
Total surplus	7,726,143	7,829,267
Total unitholders' equity	256,096,990	248,360,049
Valuation, translation, adjustments and others		
Deferred gains or losses on hedges	-11,474	8,954
Total valuation, translation, adjustments and others	-11,474	8,954
Total net assets	256,085,515	256,198,271
Total liabilities and net assets	514,359,213	515,480,977

# Statement of Income (detail) ~ the 16th Period Ended November 2019 ~

	15th Period ended May 2019	(in thousands of yen) 16th Period ended Nov. 2019
Operating revenue		
Leasing business revenue	13,472,375	14,063,573
Other leasing business revenue	1,030,063	1,136,219
Gain on sales of real estate properties	341,051	343,063
Total operating revenue	14,843,490	15,542,856
Operating expenses		
Expenses related to leasing business	4,973,578	5,464,545
Asset management fee	1,127,058	1,249,529
Asset custody fee	14,021	14,641
Administrative service fees	35,168	37,874
Renumeration for directors (and other officers)	3,300	3,300
Other operating expenses	90,830	92,843
Total operating expenses	6,243,957	6,862,734
Operating profit	8,599,533	8,680,122
Non-operating income		
Interest income	73	59
Reversal of distributions payable	913	967
Interest on tax refund	-	-
Insurance claim income	-	663
Total non-operating income	986	1,690
Non-operating expenses		
Interest expenses	634,549	636,203
Interest expenses on investment corporation bonds	36,262	35,543
Amortization of investment corporation bond issuance costs	9,542	9,905
Investment unit issuance expenses	25,013	-
Borrowing related expenses	167,716	181,347
Other	500	500
Total non-operating expenses	873,583	863,501
Ordinary profit	7,726,936	7,818,311
Profit before income taxes	7,726,936	7,818,311
Income taxes-current	1,110	614
Income taxes-deffered	-6	19
Total income taxes	1,104	634
Profit	7,725,832	7,817,677
Retained earnings brought forward	311	11,589
Unappropriated retained earnings (undisposed loss)	7,726,143	7,829,267

Activia

The occupancy rate for the entire portfolio at the end of each period is maintained over 99% since IPO and records 99.8% at end of the 16th Period ended November 2019

99.8%			2012.11	2013.5	2013.11	2019	2014.11	2015.5	2015.11	2016.5	2016.11	2017.5	2017.11	2018.5	2018.11	2019.5	2019.11
Category	Property #	Property name	(2nd Period)	(3rd Period)	(4th Period)	(5th Period)	(6th Period)	(7th Period)	(8th Period)	(9th Period)	(10th Period)	(11th Period)	(12th Period)	(13th Period)	(14th Period)	(15th Period)	(16th Period)
	UR-1	Tokyu Plaza Omotesando Harajuku	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-2	Tokyu Plaza Akasaka	98.5%	98.7%	98.9%	100.0%	100.0%	98.8%	99.9%	100.0%	100.0%	100.0%	99.7%	100.0%	100.0%	100.0%	99.9%
	UR-3	Q plaza EBISU	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-4	Shinbashi Place (Note 2)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	-	-	-
	UR-5	Kyoto Karasuma Parking Building	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-6	A-FLAG AKASAKA	-	-	84.2%	84.2%	100.0%	100.0%	100.0%	100.0%	74.1%	90.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-7	Kobe Kyu Kyoryuchi 25Bankan	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	99.6%
	UR-8 UR-9	A-FLAG SAPPORO	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
URBAN RETAIL	UR-9 UR-10	A-FLAG SHIBUYA	-	-	-	100.0%	100.0%	100.0%	100.0%	88.4%	100.0%	100.0%	100.0%	100.0% 88.4%	100.0%	100.0%	
	UR-10 UR-11	Q plaza SHINSAIBASHI	-	-	-	-	-	-	-	88.4%	100.0%	100.0%	100.0%	88.4%	100.0%	100.0%	100.0%
	UR-11 UR-12	A-FLAG KOTTO DORI A-FLAG BIJUTSUKAN DORI	-	-	-	-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-12 UR-13	A-FLAG DAIKANYAMA WEST	-	-		-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	UR-13	A-FLAG KITA SHINSAIBASHI										100.0%	100.0%	100.0%	100.0%	100.0%	99.2%
	UR-15	DECKS Tokyo Beach												100.0%	99.7%	100.0%	100.0%
	UR-16	Tokyu Plaza Ginza (Land)	-	-	-	-	-	-	-	-	-	-	-			100.0%	100.0%
	UR-17	Q plaza HARAJUKU	-	-	-	-	-	-	-	-	-	-	-	-	-	100.0%	100.0%
		UR average rate	99.5%	99.6%	99.1%	99.6%	100.0%	99.8%	100.0%	99.7%	99.4%	99.8%	100.0%	99.7%	100.0%	100.0%	99.8%
	TO-1	TLC Ebisu Building	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	87.5%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-2	A-PLACE Ebisu Minami	100.0%	96.1%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-3	A-PLACE Yoyogi	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	88.9%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-4	A-PLACE Aoyama	86.7%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-5	Luogo Shiodome	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-6	TAMACHI SQUARE (Land)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-7	A-PLACE Ikebukuro	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
TO	TO-8	A-PLACE Shinbashi	-	84.6%	88.4%	100.0%	100.0%	98.7%	97.8%	100.0%	100.0%	100.0%	100.0%	100.0%	98.7%	98.7%	100.0%
	TO-9	A-PLACE Gotanda	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	89.3%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
TOKYO OFFICE	TO-10	A-PLACE Shinagawa	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
IOKIO OFFICE	TO-11	OSAKI WIZTOWER	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	99.7%
	TO-12	Shiodome Building	-	-	-	-	-	98.2%	93.2%	98.2%	99.4%	99.9%	99.7%	99.9%	100.0%	100.0%	100.0%
	TO-13	A-PLACE Ebisu Higashi	-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-14	A-PLACE Shibuya Konnoh	-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-15	A-PLACE Gotanda Ekimae	-	-	-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-16	A-PLACE Shinagawa Higashi	-	-	-	-	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	TO-17	A-PLACE Shinbashi Ekimae (Note 2) TO average rate	97.4%	-	98.6%	100.00/	100.0%	- 99.6%		99.6%	-	100.0%	-	-	99.9%	99.9%	99.9%
	AA-1	Amagasaki Q's MALL (Land)	100.0%	97.5%	100.0%	100.0% 100.0%	100.0%	100.0%	97.5% 100.0%	100.0%	98.9% 100.0%	100.0%	99.9% 100.0%	100.0% 100.0%	<u>99.9%</u> 100.0%	100.0%	100.0%
	AA-1 AA-2	icot Nakamozu	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-2 AA-4	icot Mizonokuchi	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-4 AA-5	icot Tama Center	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-6	A-PLACE Kanayama	100.0%	100.0%	98.6%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	99.9%
	AA-7	Osaka Nakanoshima Building	-	99.6%	100.0%	97.3%	98.2%	97.9%	97.9%	100.0%	100.0%	96.9%	100.0%	98.4%	100.0%	99.9%	100.0%
	AA-8	icot Omori	_	-		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-9	Market Square Sagamihara	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
ACTIVIA ACCOUNT	AA-10	Umeda Gate Tower	-	-	-	-	-	-	-	-	93.6%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-11	A-PLACE Bashamichi	-	-	-	-	-	-	-	-	99.1%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	AA-12	Commercial Mall Hakata	-	-	-	-	-	-	-	-	-	-	-	97.0%	97.0%	97.0%	95.0%
	AA-13	EDGE Shinsaibashi	-	-	-	-	-	-	-	-	-	-	-	-	-	90.7%	90.7%
		AA average	100.0%	100.0%	99.9%	99.8%	99.8%	99.7%	99.7%	100.0%	99.4%	99.6%	100.0%	99.6%	99.8%	99.0%	99.7%
	Total port	tfolio average	99.4%	99.4%	99.4%	99.8%	99.9%	99.7%	99.2%	99.8%	99.3%	99.8%	100.0%	99.8%	99.9%	99.5%	99.8%
							-									-	

(Note 1) The occupancy rate refers to the share of the leased area to the total leasable area of each property at the end of month. The figures are rounded to the first decimal place. (Note 2) Asset category and property name changed as from the 14th Period (June 1, 2018) from UR and Shinbashi Place, respectively.

#### 8. Appendix

## 10 Largest Tenants / Average Monthly Rents for TO Properties / Contract Period & Remaining Years

1	. 10 largest tenant	s by leased	area (Note	taí <sup>Ka</sup>	itio of	_	3. Average monthly rents for Tokyo Office Properties					
	End-tenant	Property nan	احما	sed lea	ased area	Lease expiration	(	incl. commo	on service fee)			
			(n	i) (	(%) ote 2)	(Note 4)			Tokyo Office properties	Tokyo Office properties (at IPO) (Note)		
	1. Tokyu Hotels Co., Ltd.	Tokyu Plaza Akasa (Note 3) A-FLAG SAPPORO	30	,183	7.1	2021.10		Nov. 2013 4th Period	¥19,338	¥19,556		
	2. Sumitomo Mitsui	Tokyu Plaza Ginza (Land)(Note3) TAMACHI SQUARI	_	,883	7.2	2089.1 2074.5		May 2014 5th Period	¥19,813 (+2.5%)	¥19,400 (-0.8%)		
	Trust Bank, Limited	(Land) Amagasaki Q's MA (Land)		,000	7.2	2074.5		Nov. 2014 6th Period	¥19,230 (-2.9%)	¥19,270 (-0.7%)		
	3. Kohnan Shoji Co., Ltd.	icot Nakamozu		,529	6.3	2027.7		May 2015 7th Period	¥22,242 (+15.7%)	¥19,548 (+1.4%)		
	4. Times24 Co., Ltd.	Kyoto Karasuma F Building	- 21	,224	5.0	-		Nov. 2015 8th Period	¥22,127 (-0.5%)	¥19,995 (+2.3%)		
	5. Plan·Do·See Inc.	Kobe Kyu Kyoryuo 25Bankan	chi 14	,195	3.3	-		May 2016 9th Period	¥23,358 (+5.6%)	¥20,406 (+2.1%)		
	6. Room's-Taishodo	icot Mizonokuchi	14	,032	3.3	2023.7						
	7. K'S HOLDINGS CORPORATION	Market Square Sagamihara	11	,864	2.8	2034.6		Nov. 2016 10th Period	¥23,441 (+0.4%)	¥20,748 (+1.7%)		
	8. NTT Communications	Shiodome Building (Note 3)	9 10	,337	2.4	-		May 2017 11th Period	¥23,323 (-0.5%)	¥21,253 (+2.4%)		
	9. YANMAR Co., Ltd.	Umeda Gate Tow		,871	1.9	-		Nov. 2017 12th Period	¥23,510 (+0.8%)	¥21,681 (+2.0%)		
	10. Swing Corporation (Note 1) Based on the lease agreement (Note 2) The percentage of area for ear	A-PLACE Shinaga Higashi ts as of November 30, 201	9.	,101	1.4	2020.4		May 2018 13th Period	¥23,761 (+1.1%)	¥21,870 (+0.9%)		
	(Note 3) Tokyu Plaza Akasaka, Tokyu P the co-ownership interests (5 (Note 4) "-" denotes that the data is no (Note 5) An additional lease agreement	calculated base	d on our pi	ro-rata share of		Nov. 2018 14th Period	¥24,420 (+2.8%)	¥21,981 (+0.5%)				
	there is no change in the above order. 2. Contract period and remaining contract							May 2019 15th Period	¥24,657 (+1.0%)	¥22,390 (+1.9%)		
		Urban Retail	Tokyo Office	Activia Accoun	nt	Total		Nov. 2019 16th Period	¥25,180 (-+2.1%)	¥22,919 (+2.4%)		
	Contract Period (Year)	16.1 (9.3)	3.7 (3.1)	9.6 (7.0	0)	9.6 (6.1)			( 1212.70)	(1211/0)		

(Note) "Tokyo Office properties (at IPO)" refers to 6 properties: TLC Ebisu Building, A-PLACE Ebisu-Minami, A-PLACE Yoyogi, A-PLACE Aoyama, Luogo Shiodome and A-PLACE Ikebukuro

#### 2. Contrac

	Urban Retail	Tokyo Office	Activia Account	Total
Contract Period (Year)	16.1 (9.3)	3.7 (3.1)	9.6 (7.0)	9.6 (6.1)
Remaining Contract Period (Year)	11.4 (4.1)	2.5 (1.9)	5.6 (3.5)	6.5 (3.0)

(Note 1) The figures in the parenthesis are excluding those of Tokyu Plaza Ginza (Land), TAMACHI SQUARE (Land) and Amagasaki Q's MALL (Land). (Note 2) Based on the lease agreements as of November 30, 2019. (Note 3) The figures are based on rents.



# Overview of Lease, Profit and Loss ~ the 16th Period Ended November 2019 ~ (1/3)

(in thousands of yen)

								Urban Reta	il properties							
	Tokyu Plaza Omotesando Harajuku (Note 1)	Tokyu Plaza Akasaka (Note 1)	Q plaza EBISU	Kyoto Karasuma Parking Building	A-FLAG AKASAKA (Note 1)	Kobe Kyu Kyoryuchi 25Bankan	A-FLAG SAPPORO	A-FLAG SHIBUYA	Q plaza SHINSAIBAS HI	A-FLAG KOTTO DORI	A-FLAG BIJUTSUKAN DORI	A-FLAG DAIKANYAMA WEST	A-FLAG KITA SHINSAIBAS HI	DECKS Tokyo Beach (Note 1)	Tokyu Plaza Ginza (Land) (Note 1)	Q plaza HARAJUKU (Note 1)
①Revenues related to rent business	1,115,985	667,634	277,046	(Note 2)	1,545,000	743,862	636,061	220,285	358,871	124,782	128,746	(Note 2)	105,939	620,460	571,500	243,826
Rent revenue-real estate	1,057,834	570,519	242,864	(Note 2)	493	659,626	556,080	209,971	336,137	118,461	119,079	(Note 2)	95,741	490,884	571,500	226,589
Other lease business revenue	58,150	97,115	34,182	(Note 2)	1,051	84,236	79,981	10,313	22,733	6,321	9,666	(Note 2)	10,197	129,575	-	17,236
②Expense related to rent business	240,109	270,492	63,960	47,261	4,543	207,818	294,997	43,906	52,499	37,146	35,480	32,329	23,581	348,078	302	38,454
Management operation expenses	84,379	83,045	16,355	3,938	43	76,993	119,741	12,378	8,028	8,770	4,822	11,973	5,379	105,185	-	18,659
Utilities expenses	33,498	76,048	26,973	-	71	64,356	70,528	8,266	17,014	6,834	8,336	300	9,637	118,748	-	15,935
Tax and public dues	63,650	69,463	9,003	36,378	4,436	47,868	24,854	11,417	15,660	13,876	2,177	13,758	6,319	55,419	-	-
Insurance	229	499	90	190	4	781	596	60	77	89	44	73	74	678	-	110
Repair and maintenance expenses	4,212	33,418	748	5,831	-	11,326	65,224	7,598	4,133	4,388	821	2,823	107	20,739	-	405
Other expenses related to rent	54,139	8,017	10,788	922	-11	6,491	14,051	4,184	7,585	3,188	19,278	3,400	2,063	47,306	302	3,345
3NOI (1-2)	875,875	397,142	213,086	(Note 2)	-2,997	536,043	341,064	176,379	306,372	87,635	93,265	(Note 2)	82,357	272,382	571,197	205,372
④Depreciation and other (Note 3)	52,090	38,625	18,301	15,810	670,000	121,853	70,927	8,327	16,740	5,019	6,526	2,710	4,671	22,535	-	6,424
Income (loss) from rent business (③-④)	823,784	358,516	194,784	(Note 2)	-3,668	414,189	270,137	168,051	289,631	82,616	86,739	(Note 2)	77,685	249,846	571,197	198,947

(Note 1) Figures provided for Tokyu Plaza Omotesando Harajuku, Tokyu Plaza Akasaka, DECKS Tokyo Beach, Tokyu Plaza Ginza (Land) and Q plaza HARAJUKU are in proportion to our pro-rata share of the co-ownership (75%, 50%, 49%, 30% and 60%, respectively)

(Note 2) Undisclosed due to no consent from tenants.

(Note 3) Loss on retirement of current assets is included.

# Overview of Lease, Profit and Loss ~ the 16th Period Ended November 2019 ~ (2/3)

44

		(In thousands of yen)															
								Toky	o Office prope	erties							
	TLC Ebisu Building	A-PLACE Ebisu Minami	A-PLACE Yoyogi	A-PLACE Aoyama	Luogo Shiodome	Tamachi Square (Land)	A-PLACE Ikebukuro	A-PLACE Shinbashi	A-PLACE Gotanda	A-PLACE Shinagawa	OSAKI WIZTOWER	Shiodome Building (Note 1)	A-PLACE Ebisu Higashi	A-PLACE Shibuya Konnoh	A-PLACE Gotan <i>d</i> a Ekimae	A-PLACE Shinagawa Higashi	A-PLACE Shinbashi Ekimae
①Revenues related to rent business	339,812	389,664	135,088	315,772	182,517	62,502	(Note 2)	206,522	193,353	129,968	354,018	1,568,557	176,664	117,752	190,171	534,258	400,396
Rent revenue-real estate	320,761	371,844	126,961	294,989	168,827	62,502	(Note 2)	191,880	182,232	125,083	335,046	1,479,423	167,157	112,094	179,462	489,450	381,009
Other lease business revenue	19,050	17,819	8,127	20,782	13,689	-	(Note 2)	14,641	11,120	4,884	18,971	89,134	9,507	5,657	10,709	44,807	19,386
②Expense related to rent business	76,730	138,915	45,715	70,011	51,028	9,383	35,125	66,200	44,043	46,194	96,761	373,423	41,727	40,426	60,762	143,684	88,270
Management operation expenses	26,866	33,957	11,507	20,226	12,775	-	11,399	17,767	15,016	19,712	59,345	104,957	12,841	12,616	13,909	49,638	19,127
Utilities expenses	19,077	23,118	9,589	20,241	14,125	-	9,941	13,635	11,014	5,699	12,756	85,269	8,973	6,453	11,951	37,345	19,481
Tax and public dues	17,089	32,093	10,618	23,344	19,201	9,130	10,638	15,343	13,986	11,475	22,663	120,812	13,831	9,479	18,067	48,290	38,143
Insurance	234	300	101	220	190	-	101	163	131	89	376	911	120	90	141	563	190
Repair and maintenance expenses	2,562	30,677	6,533	1,966	1,065	-	708	13,576	2,030	4,116	-	35,189	3,483	942	4,318	2,686	7,078
Other expenses related to rent	10,900	18,769	7,365	4,011	3,670	252	2,337	5,713	1,865	5,101	1,618	26,282	2,477	10,842	12,372	5,161	4,249
③NOI (①-②)	263,082	250,749	89,373	245,761	131,489	53,118	(Note 2)	140,322	149,309	83,773	257,256	1,195,134	134,936	77,325	129,409	390,573	312,125
④Depreciation and other (Note 3)	42,134	31,293	15,429	22,414	27,356	-	20,685	23,036	26,844	9,177	48,275	150,787	23,644	12,979	12,051	30,652	52,536
Income (loss) from rent business (③-④)	220,947	219,455	73,943	223,346	104,132	53,118	(Note 2)	117,285	122,465	74,596	208,980	1,044,347	111,292	64,346	117,358	359,920	259,589

(Note 1) Shiodome Building is calculated based on our pro-rata share of the co-ownership interest (35%).

(Note 2) Undisclosed due to no consent from tenants.

(Note 3) Loss on retirement of current assets is included.

# Overview of Lease, Profit and Loss ~ the 16th Period Ended November 2019 ~ (3/3)

(In thousands of yen)

						Activia Accou	int properties					
	Amagasaki Q's MALL (Land)	icot Nakamozu	icot Mizonokuchi	icot Tama Center	A-PLACE Kanayama	Osaka Nakanoshim a Building	icot Omori	Market Square Sagamihara	Umeda Gate Tower	A-PLACE Bashamichi	Commercial Mall Hakata	EDGE Shinsaibash
①Revenues related to rent business	356,784	310,521	(Note1)	146,260	294,188	544,238	234,045	(Note1)	475,469	185,932	220,092	487,58
Rent revenue-real estate	356,784	310,491	(Note1)	135,075	268,607	514,148	202,800	(Note1)	434,377	165,148	172,423	445,383
Other lease business revenue	-	30	(Note1)	11,184	25,581	30,089	31,245	(Note1)	41,092	20,784	47,668	42,202
②Expense related to rent business	56,412	49,033	16,779	58,924	90,232	211,287	54,745	36,403	132,198	76,187	89,567	124,600
Management operation expenses	-	6,008	2,399	16,089	26,341	56,073	8,872	15,854	31,123	21,027	21,878	45,724
Utilities expenses	-	30	-	12,826	25,546	44,595	30,010	5,196	32,917	23,180	27,976	44,479
Tax and public dues	56,159	30,338	10,073	11,737	26,646	53,355	12,489	13,726	34,775	17,135	12,764	
Insurance	-	278	119	182	305	906	119	159	442	358	191	63
Repair and maintenance expenses	-	10,970	3,419	16,983	4,243	47,006	1,963	-	20,386	7,811	19,026	26,01
Other expenses related to rent	252	1,408	768	1,105	7,150	9,349	1,290	1,466	12,551	6,675	7,730	7,74
3NOI (1-2)	300,371	261,487	(Note1)	87,335	203,955	332,951	179,299	(Note1)	343,271	109,745	130,524	362,984
④Depreciation and other (Note 2)	-	34,644	8,345	18,967	51,948	72,556	17,688	23,753	68,391	30,896	15,225	15,84
Income (loss) from rent business (③-④)	300,371	226,842	(Note1)	68,367	152,007	260,394	161,611	(Note1)	274,879	78,848	115,299	347,13

(Note 1) Undisclosed due to no consent from tenants.

(Note 2) Loss on retirement of current assets is included.

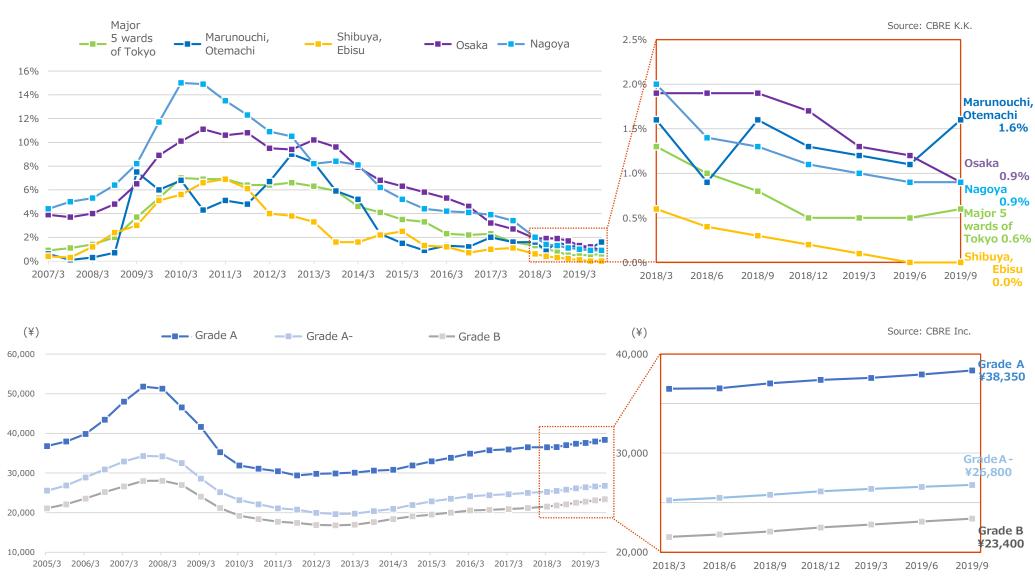
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#### 8. Appendix

# Financial Highlights $\sim$ From the 4th Period ended Nov. 2013 $\sim$

(in millions of yen)	Nov.2013 (4th Period)	May 2014 (5th Period)	Nov. 2014 (6th Period)	May 2015 (7th Period)	Nov. 2015 (8th Period)	May 2016 (9th Period)	Nov. 2016 (10th Period)	May 2017 (11th Period)	Nov. 2017 (12th Period)	May 2018 (13th Period)	Nov. 2018 (14th Period)	May 2019 (15th Period)	Nov. 2019 (16th Period)	May 2020 (17th Period) (Forecast)	Nov. 2020 (18th Period) (Forecast)
Total real estate leasing business revenues	6,124	7,778	8,174	9,120	9,500	10,175	10,917	12,107	12,720	13,327	13,815	14,502	15,199	15,470	15,822
Gain on sales of real estate properties	-	-	-	-	200		-	-			-	341	343	158	-
Revenue from leasing business (including gain on sales of properties)	6,124	7,778	8,174	9,120	9,701	10,175	10,917	12,107	12,720	13,327	13,815	14,843	15,542	15,628	15,822
Expenses related to lease business	1,456	1,889	2,174	2,323	2,494	2,409	2,781	2,922	3,319	3,471	3,809	3,674	4,165	4,351	4,523
Management operation expenses	425	638	693	825	822	869	917	1,037	1,062	1,225	1,236	1,235	1,252	1,286	1,286
Utilities expenses	371	524	593	627	658	629	652	682	791	836	1,001	940	1,011	998	1,171
Tax and public dues	433	457	575	578	643	649	772	778	887	895	988	998	1,087	1,110	1,270
Insurance	5	7	7	8	6	7	7	8	9	8	8	9	11	12	13
Repair and maintenance expenses	71	114	142	118	202	78	231	197	304	235	281	189	436	337	446
Other expenses related to lease business	150	146	161	165	161	175	201	217	264	269	292	300	365	605	336
NOI	4,668	5,889	6,000	6,796	7,006	7,766	8,135	9,185	9,400	9,855	10,006	10,827	11,034	11,118	11,298
NOI yield(%)	5.10	5.23	4.98	4.93	4.84	4.79	4.73	4.63	4.61	4.61	4.64	4.42	4.42	-	-
Depreciations, etc.	518	743	763	887	928	989	1,051	1,175	1,189	1,234	1,267	1,298	1,298	1,334	1,334
Profit (loss) from real estate leasing business	4,149	5,145	5,237	5,909	6,078	6,776	7,083	8,009	8,211	8,620	8,739	9,528	9,735	9,783	9,964
Loss on sales of real estate properties	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit (loss) from real estate leasing business (incl. gain or loss on sales of real estate properties)	4,149	5,138	5,237	5,909	6,278	6,776	7,083	8,009	8,211	8,620	8,739	9,869	10,078	9,941	9,964
General and administrative expenses	507	558	643	710	818	849	922	1,029	1,136	1,149	1,192	1,270	1,398	1,351	1,296
Operating profit	3,642	4,580	4,594	5,199	5,460	5,926	6,161	6,980	7,074	7,471	7,546	8,599	8,680	8,590	8,667
Non-operating income	4	2	5	3	5	8	3	3	1	0	1	0	1	0	0
Non-operating expenses	459	584	567	619	674	737	754	830	858	860	850	873	863	968	1,008
Ordinary profit	3,187	3,998	4,032	4,583	4,790	5,197	5,410	6,152	6,218	6,611	6,697	7,726	7,818	7,621	7,659
Profit	3,186	3,997	4,031	4,582	4,789	5,196	5,409	6,151	6,217	6,610	6,696	7,725	7,817	7,620	7,658

### 8. Appendix Vacancy Rate By Area and Trends of Average Rent for 23 Wards of Tokyo

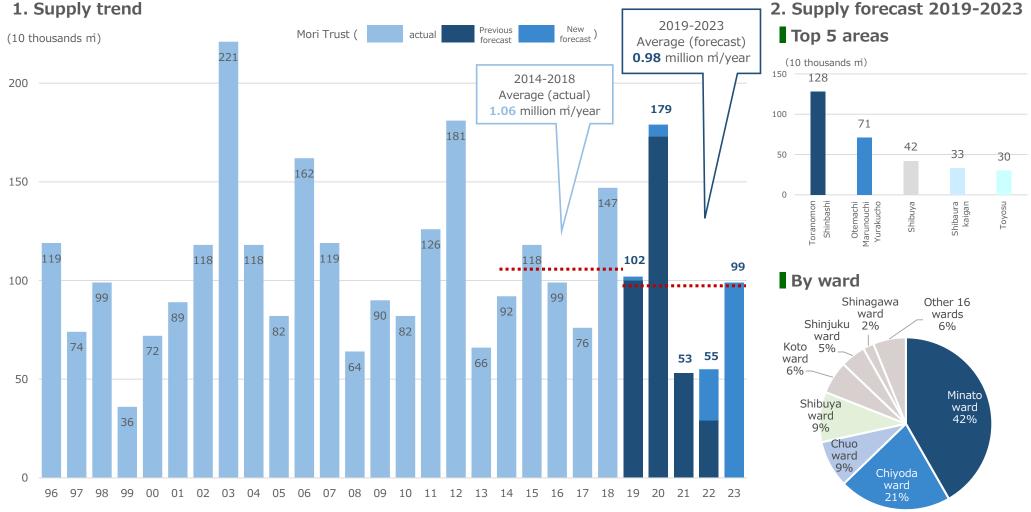


(Note) Grade A: Office buildings within the 5 central words of Tokyo, with more than 6,500 tsubo of total leasable area, 10,000 tsubo of gross floor area, 500 tsubo of basic floor area and aged less than 11 years. Grade A-: Office buildings within the 23 wards of Tokyo, with more than 4,500 tsubo of total leasable area, 7,000 tsubo of gross floor area, 250 tsubo of basic floor area and complying with the new earthquake resistance standard. Grade B: Office buildings within the 23 wards of Tokyo, having more than 2000 tsubo of basic floor area, between 2,000 and 7,000 tsubo of gross area, and complying with the new earthquake resistance standard.



### 8. Appendix Supply of Large-scale Office Buildings in 23 wards of Tokyo

- > New report released in Apr. 2019 indicates no significant fluctuation from the previous forecast, and oversupply trend has not seen
- Supply forecasted for coming five years is centered mainly in Minato ward (Toranomon, Shinbashi areas, etc.) and Chiyoda ward (Otemachi, Marunouchi, Yurakucho areas, etc.) and impact on API is limited

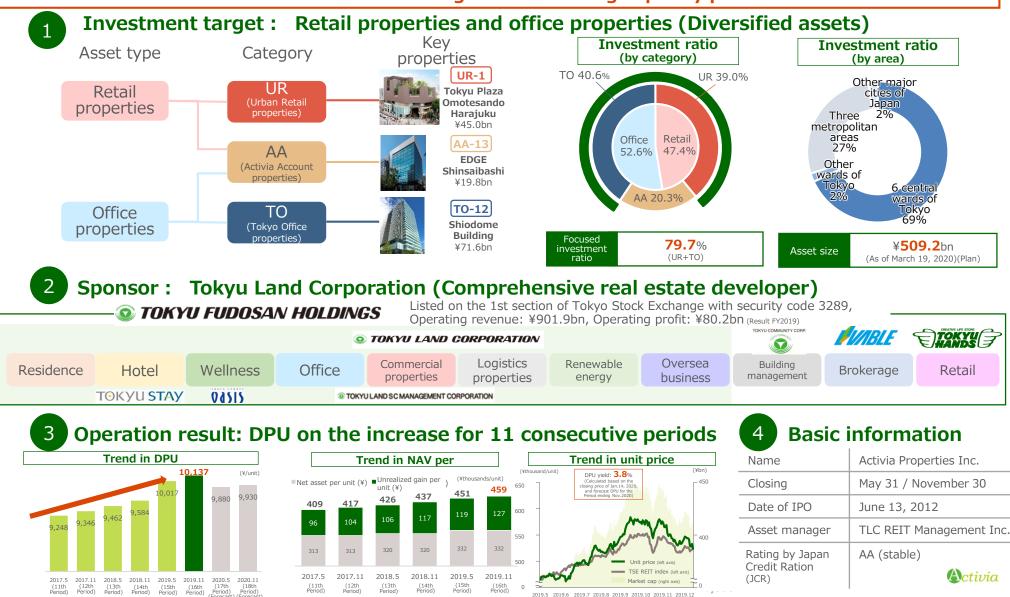


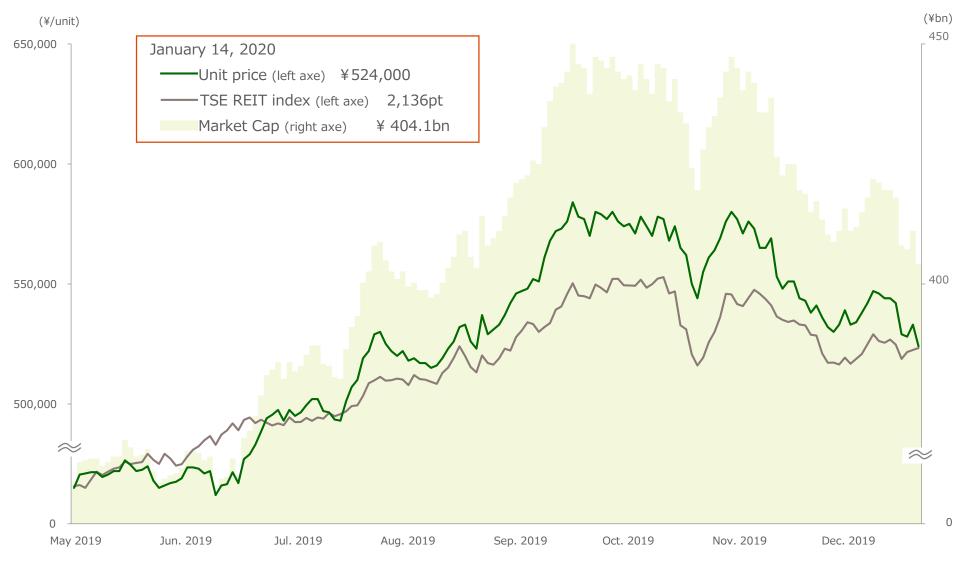
(Note) "Large-scale office buildings" refers to office buildings with a total office floor area of 10,000 m or more.

Activia

# API's Characteristics and Strength

API is a J-REIT which primarily invests in Urban Retail properties and Tokyo Office properties as focused investment target and has a high-quality portfolio





(Note) The performance of TSE REIT index is indexed to API unit price as of June 3, 2019.

## 1. Corporate Philosophy

- Our name "Activia" has been coined from the English word "Activate" and the Latin suffix "ia" meaning "place"
- We aim to invigorate society through investment in and operation of our properties

## 2. Basic Policies

- ✓ Focused investments in Urban Retail and Tokyo Office Properties
- ✓ Utilization of the comprehensive support and capabilities of Tokyu Fudosan Holdings Group's value chain
- ✓ Strong governance structure aimed at maximizing unitholder value

In order to maximize unitholder value over the medium to long term, we rigorously select properties which we can expect **stable and sustainable demand from retail customers and office tenants**, such as properties that are located in areas where large numbers of people gather and that serve as a foothold for bustling social and corporate activities. We also seek to maximize unitholder value by **proactively managing our properties** and taking initiatives to maintain and improve its asset management.

# **3. Portfolio Composition Policy**

We intend to maintain a competitive portfolio in the medium to long term by investing primarily in Urban Retail properties and Tokyo Office properties upon careful consideration of location as the most important factor, followed by other factors such as size, quality, specifications and suitability for use by tenants.



Urban Retail Properties that are easily recognized and located either near major train stations or popular areas in Tokyo, government-designated major cities within Japan's three major metropolitan areas and other major cities in Japan



Office properties within the 23 wards of Tokyo in areas with a high concentration of offices and located near major train stations

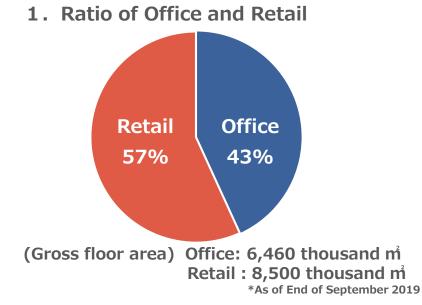


To enhance the stability and profitability of our portfolio, we rigorously select commercial facilities other than Urban Retail Properties and office building other than Tokyo Office Properties, assessing the attributes and competitiveness of each property

30% or less

% or more

## Sponsor Support ~ Sponsor group's portfolio and new projects ~



# 3. Major development projects



**Tokyo Port City Takebashi** In Minato ward Completion: FY2020 Office, Retail, Residence GFA: 201 thousand m



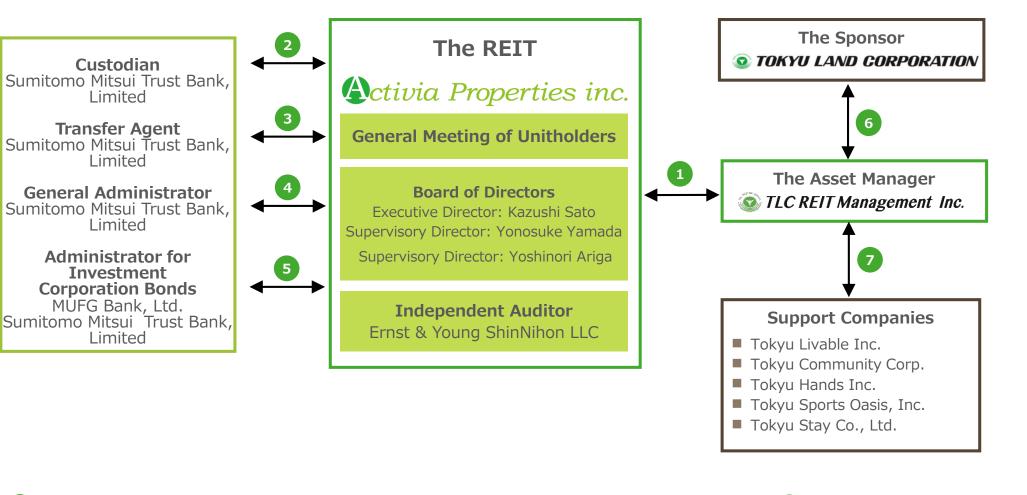
Kudan Minami 1-chome Project (tentative name) In Chiyoda ward Completion: July 2022 Office, Retail GFA: 68 thousand m



Shibuya Station Sakuragaoka Exit District Redevelopment Project In Shibuya ward Completion: FY2023 Office, Retail, Residence GFA: 255 thousand m

2. Major properties held by group (Office and Retail)

	3							
Office by area	Area	# of buildings	Major buildings	GFA (㎡)	Area	# of buildings	Major buildings	GFA (㎡)
			Shibuya Dogenzaka Tokyu Building	13			Tokyu Plaza Kamata	28
	Shibuya ward	22	ShibuyaMinami Tokyu Building	20			Shibuya BEAM	7
Others 16% Shibuya	Ward		Shibuya Solasta	44	Metro-		Daini Musashino Building	6
Chuo Silibuya ward		16	Hamamatsucho Square	24	politan	24	Northport Mall	141
ward 33%	Minato ward		Shinagawa Tokyu Building	21	area		Tokyu Plaza Totsuka	12
			Shin-Aoyama Tokyu Building	10			Q plaza FUTAKOTAMAGAWA	3
Chiyoda ward			Sanbancho Tokyu Building	12			Q plaza IKEBUKURO	17
16% Minato ward	Chiyoda ward	9	Ichigaya Tokyu building	15	Kanaai		Minoh Q's MALL	30
24%			Jinbocho North Tokyu Building	11	Kansai area	8	Abeno Q's MALL	123
	Chuo	5	Nihombashi Maruzen Tokyu Building	17	•other cities	0	Morinomiya Q's MALL BASE	25
4 central wards of Tokyo: 84%	ward	5	Nihombashi Front	29				



1 Asset Management Agreement

Fiscal Agency Agreement

Asset Custody Agreement

6

Sponsor Support Agreement / Outsourcing Agreement

Transfer Agency Agreement Affiliate Support Agreements General Administration Agreement

### 1. Overview of the Asset Manager

2. Asset Manager Organizational Chart



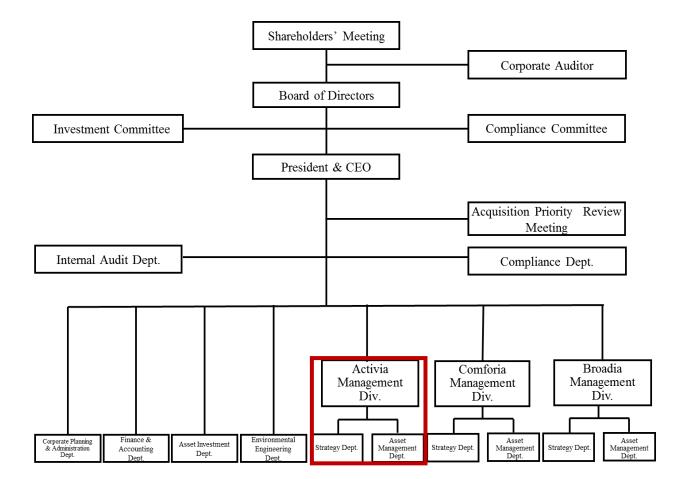
Capital ¥200 million

Shareholder/Sponsor Tokyu Land Corporation 100%





Hiroyuki Tohmata President & CEO Kazushi Sato Managing Director, Chief Division Officer of Activia Management Division






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Dates indicated in this document may not be business days.

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The units of the Investment Corporation are being marketed in the Netherlands under Section 1:13b of the Dutch Financial Supervision Act (Wet op het financieel toezicht, or the "Wft"). In accordance with this provision, the Asset Manager has notified the Dutch Authority for the Financial Markets of its intention to offer these units in the Netherlands. The units of the Investment Corporation will not, directly or indirectly, be offered, sold, transferred or delivered in the Netherlands, except to or by individuals or entities that are qualified investors (gekwalificeerde beleggers) within the meaning of Article 1:1 of the Wft, and as a consequence neither the Asset Manager nor the Investment Corporation is subject to the license requirement pursuant to the Wft. The Asset Manager is therefore solely subject to limited ongoing regulatory requirements as referred to in Article 42 of the European Alternative Investment Fund Managers Directive (European Directive 2011/61/EU) (the "AIFMD").

Please visit the Investment Corporation's home page (https://www.activia-reit.co.jp/en/) to access information provided under Article 23 of the AIFMD.